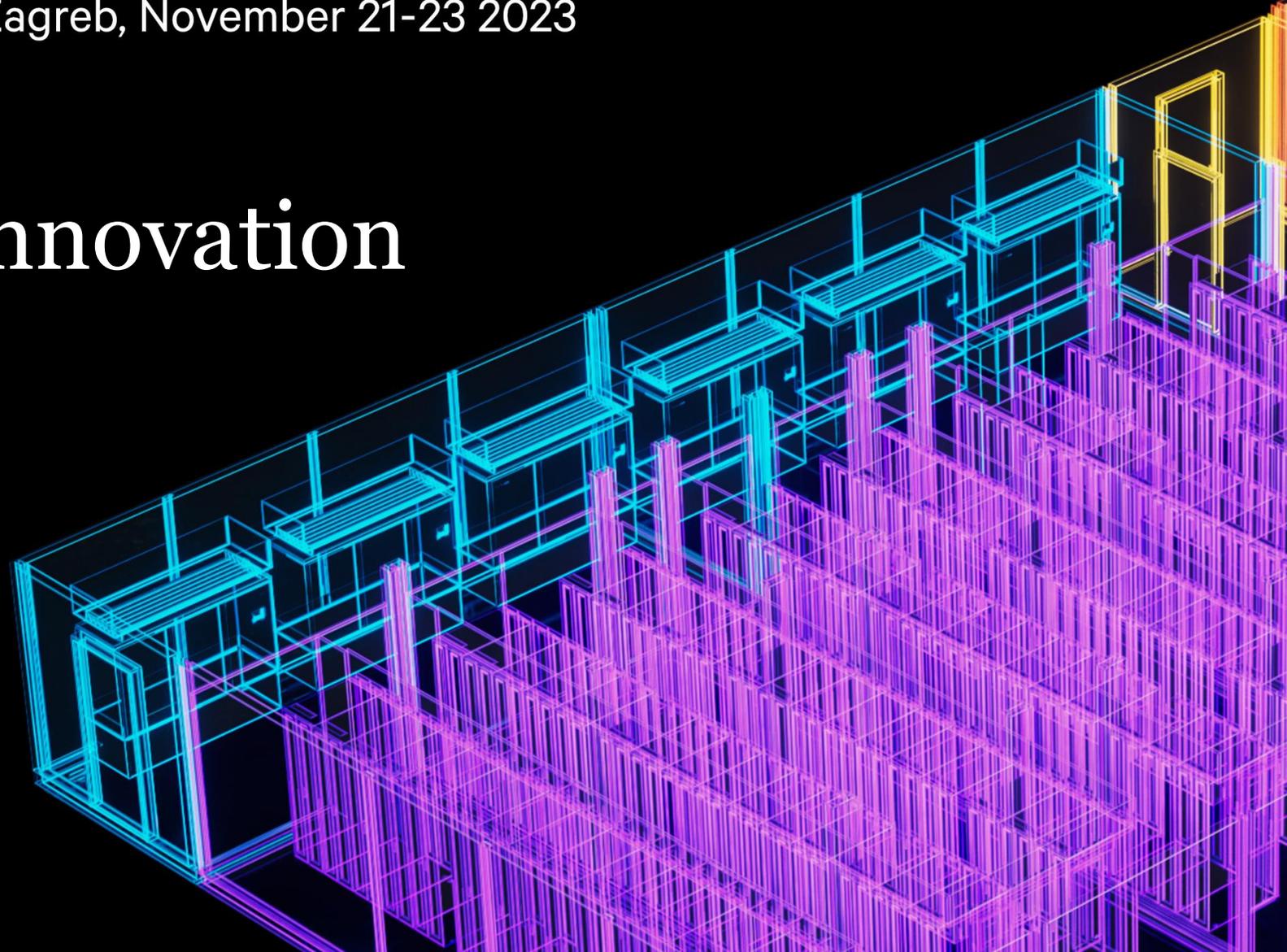


EMEA Press Conference

Zagreb, November 21-23 2023

Vertiv Driving Innovation

The Prefabricated
Modular Revolution



Agenda – November 22, 2023



08:00	Welcome Coffee and Registrations	
08:15	Expo Area & Networking: Vertiv Showroom and Digital Experience Corner	Lucijana Kasumovic, marketing director for integrated modular solutions, Vertiv
09:00	Keynote: 2024 Data Center Trends	Karsten Winther, president for Europe, Middle East and Africa, Vertiv
09:30	Keynote: Latest Trends, Innovation and Market Growth in PFM	Vladimir Galabov, research director, cloud and data center, Omdia
10:00	Keynote: Vertiv's Roadmap in PFM Solutions	Viktor Petik, VP for integrated modular solutions in EMEA, Vertiv
10:30	Coffee Break & Interviews	
11:00	Customer Panel - Challenges and Benefits of Prefab Solutions	Moderator: Kresimir Krpan, solutions architecture and presales engineering director EMEA, Vertiv Panelists: <ul style="list-style-type: none">• Gareth McElroy, director technical facilities, MEEZA• Mikael Svanfeldt, CTO, EcoDataCenter• Ela Pticek, design architect for integrated modular solutions, Vertiv• Tea Helman Jukić, cofounder, Arhitektonski studio Helman Jukić
12:00	Q&A and Closing Remarks	Karsten Winther, president for Europe, Middle East and Africa, Vertiv
12:30	Lunch & Interviews	
14:00	<i>Bus transfer to Vertiv's Integrated Modular Solutions facility</i>	
14:45	Facility Tour	
16:45	Coffee Break & Interviews	
17:00	<i>Bus transfer to Zagreb</i>	
18:00	Nikola Tesla Museum Exclusive Visit	
19:00	Celebratory Dinner	

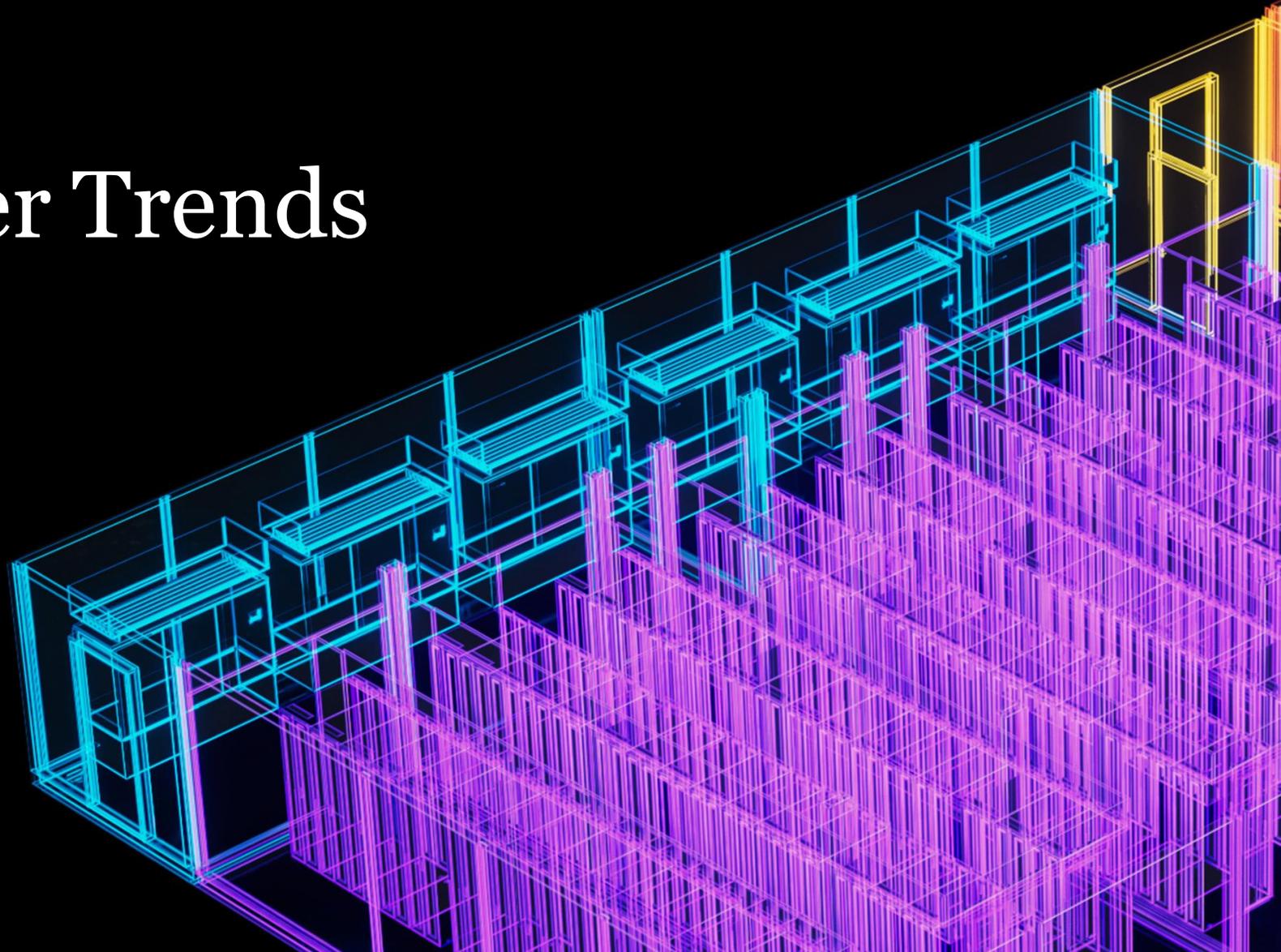
2024 Data Center Trends

Karsten Winther

President

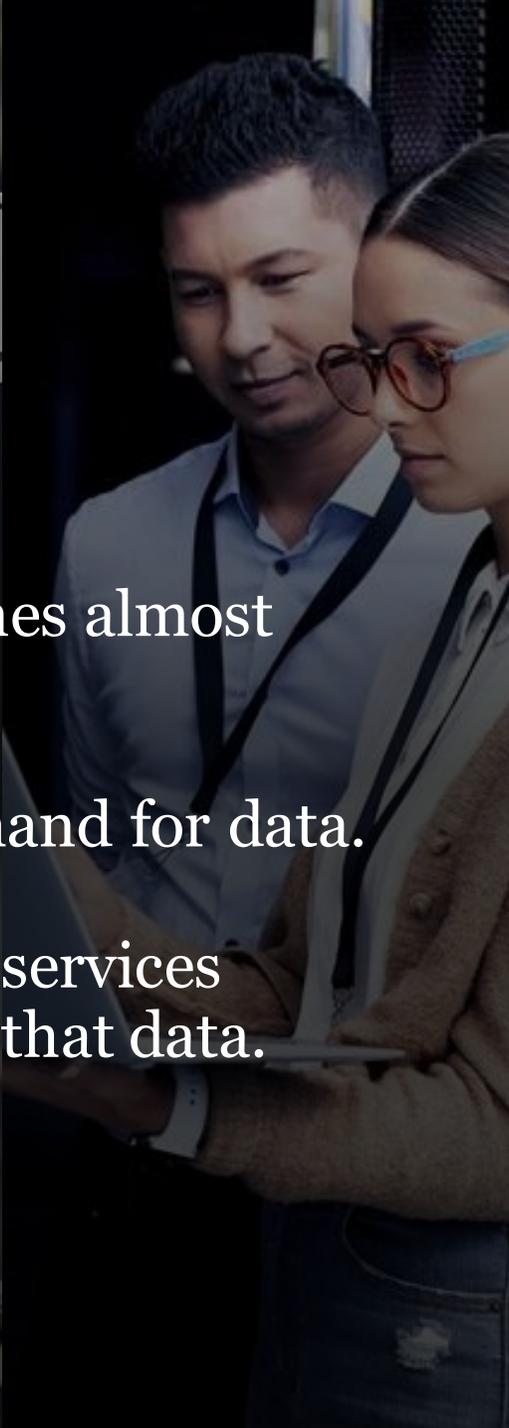
Europe, Middle East and Africa

22 November 2023

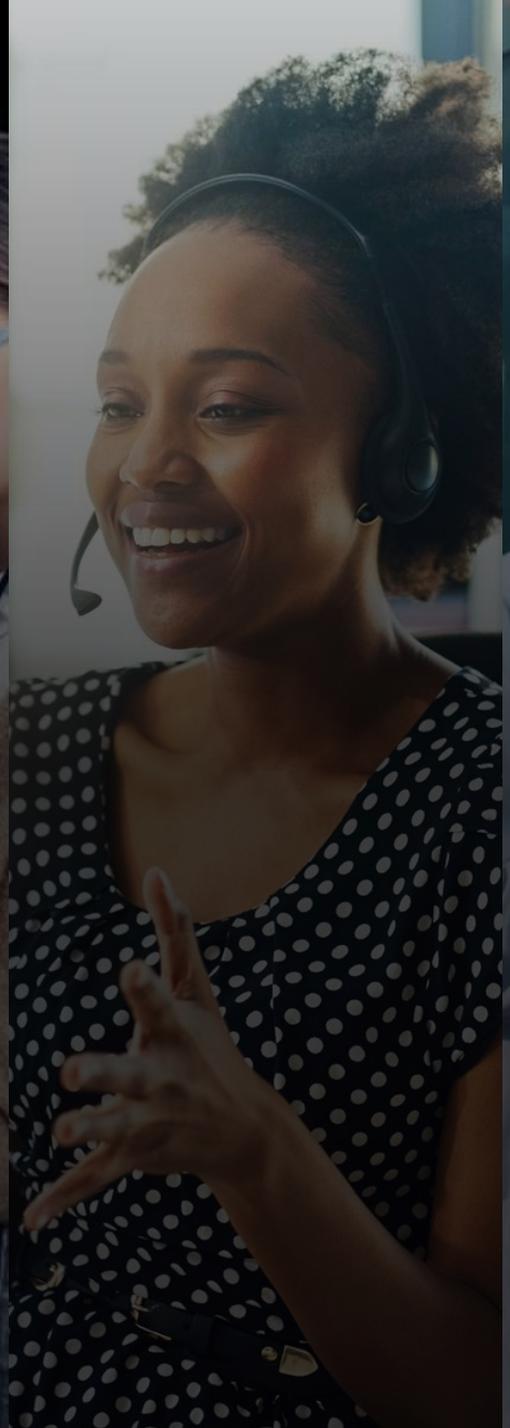




Technology underpins and enriches almost every aspect of our lives.



Technology drives the global demand for data.



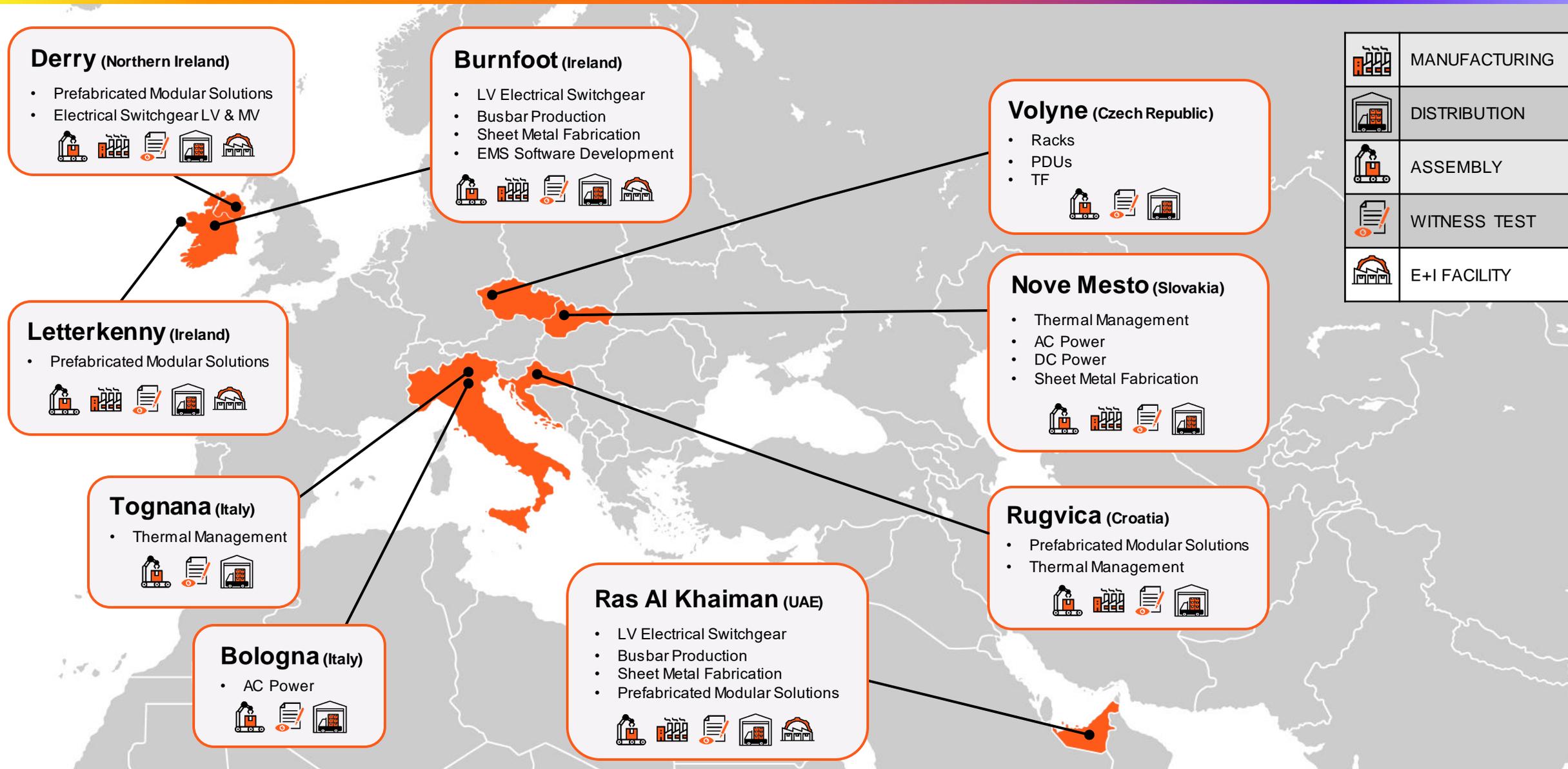
Vertiv provides the products and services infrastructure needed to manage that data.



NYSE: VRT



Primary EMEA Locations



Derry (Northern Ireland)

- Prefabricated Modular Solutions
- Electrical Switchgear LV & MV

Burnfoot (Ireland)

- LV Electrical Switchgear
- Busbar Production
- Sheet Metal Fabrication
- EMS Software Development

Letterkenny (Ireland)

- Prefabricated Modular Solutions

Tognana (Italy)

- Thermal Management

Bologna (Italy)

- AC Power

Ras Al Khaiman (UAE)

- LV Electrical Switchgear
- Busbar Production
- Sheet Metal Fabrication
- Prefabricated Modular Solutions

Volyne (Czech Republic)

- Racks
- PDUs
- TF

Nove Mesto (Slovakia)

- Thermal Management
- AC Power
- DC Power
- Sheet Metal Fabrication

Rugvica (Croatia)

- Prefabricated Modular Solutions
- Thermal Management

	MANUFACTURING
	DISTRIBUTION
	ASSEMBLY
	WITNESS TEST
	E+I FACILITY

Local Expertise and Service Coverage

EMEA presence

9 Manuf. and Assembly Locations

65+ Service Centers

650+ Service Field Engineers

100+ Technical Support/Response

5 Customer Experience Centers/Labs

And Globally

22 Manuf. and Assembly Locations

240+ Service Centers

3,500+ Service Field Engineers

220+ Technical Support/Response

20 Customer Experience Centers/Labs

Vertiv at-a-glance – Fiscal 2022



Sales

~\$5.7B



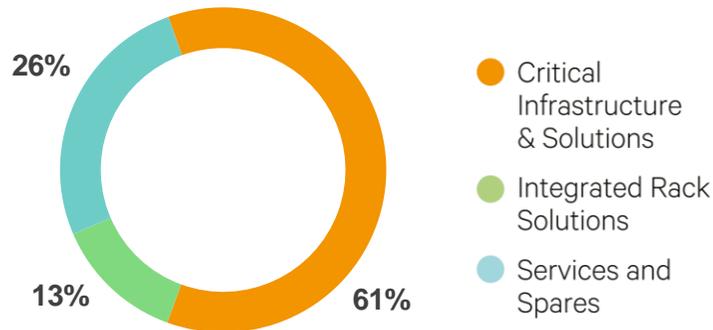
Employees

Vertiv ~27,000



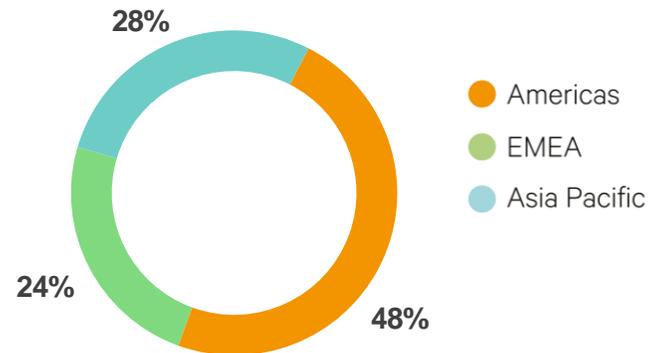
Customers include

Alibaba, Alstom, America Movil, AT&T, China Mobile, Equinix, Ericsson, Reliance, Siemens, Telefonica, Tencent, Verizon, Vodafone



Offering*

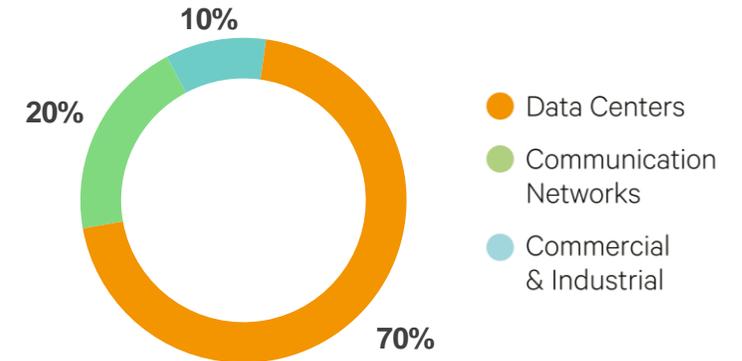
Broad range of power, thermal, and IT and edge infrastructure, solutions and services portfolio



Geography*

Global, well-established footprint, and supply-chain network

*by revenue



End market*

Customers who operate in some of the world's most critical industries

Market breakdown rounded to nearest 5%

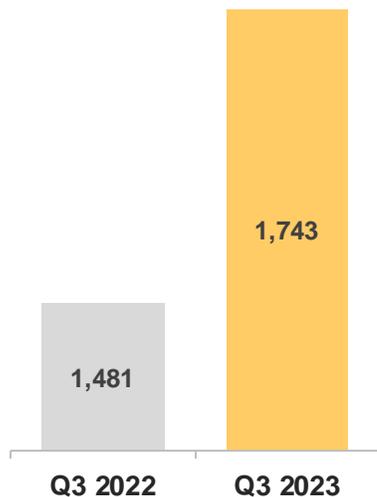
Third Quarter 2023 Financial Results



\$Millions; midpoint of guidance range unless otherwise specified

Net Sales

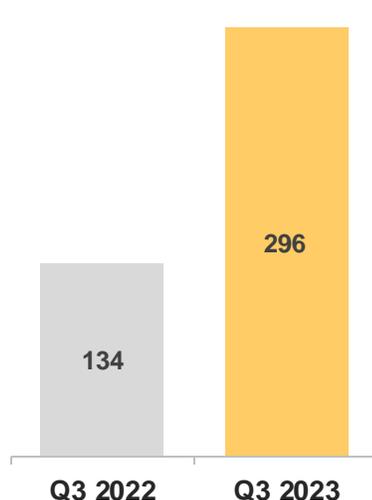
Up ~18%
Organic up ~17%
Down \$7M vs. prior guidance



- + ~\$135M higher volume
- + ~\$120M pricing benefit
- + ~\$5M FX translation

Adj. Operating Profit

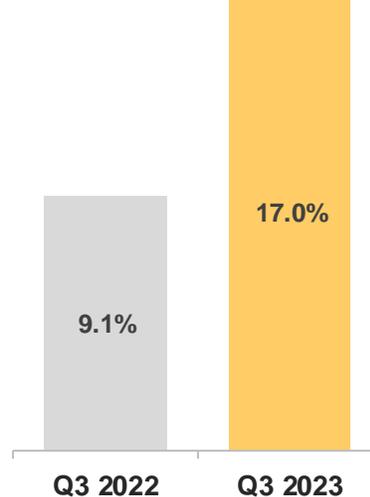
Up \$162M
Up \$43M vs. prior guidance



- + ~\$120M pricing benefit
- + ~\$45M higher volume
- + ~\$18M productivity & other
- + ~\$7M one-time commercial concession
- + ~\$2M FX translation
- ~(\$20M) material, freight & labor inflation
- ~(\$10M) capacity and R&D investments

Adj. Operating Margin

Up ~790 bps
Up ~260 bps vs. prior guidance



Adj. Diluted EPS

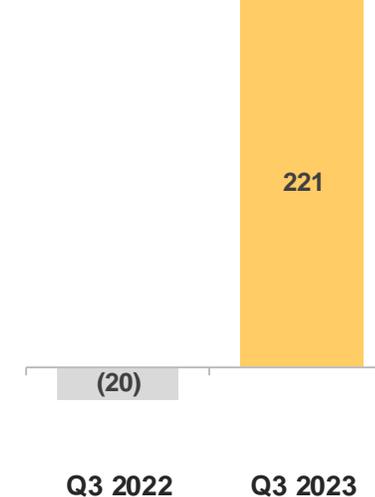
Up \$0.29
Up \$0.09 vs. prior guidance



- + ~\$0.43 higher adj. operating profit
- ~(\$0.11) higher income taxes
- ~(\$0.01) higher interest expense
- ~(\$0.01) higher share count

Adj. Free Cash Flow

Up ~\$241M



- + ~\$162M higher adj. op. profit
 - + ~\$141M working capital & other
 - ~(\$51M) higher cash taxes
 - ~(\$9M) higher cash interest
 - ~(\$3M) higher net capex
- Liquidity: ~\$1.0B
Net leverage: ~2.4x Q3 actual
~2.1x Y/E outlook

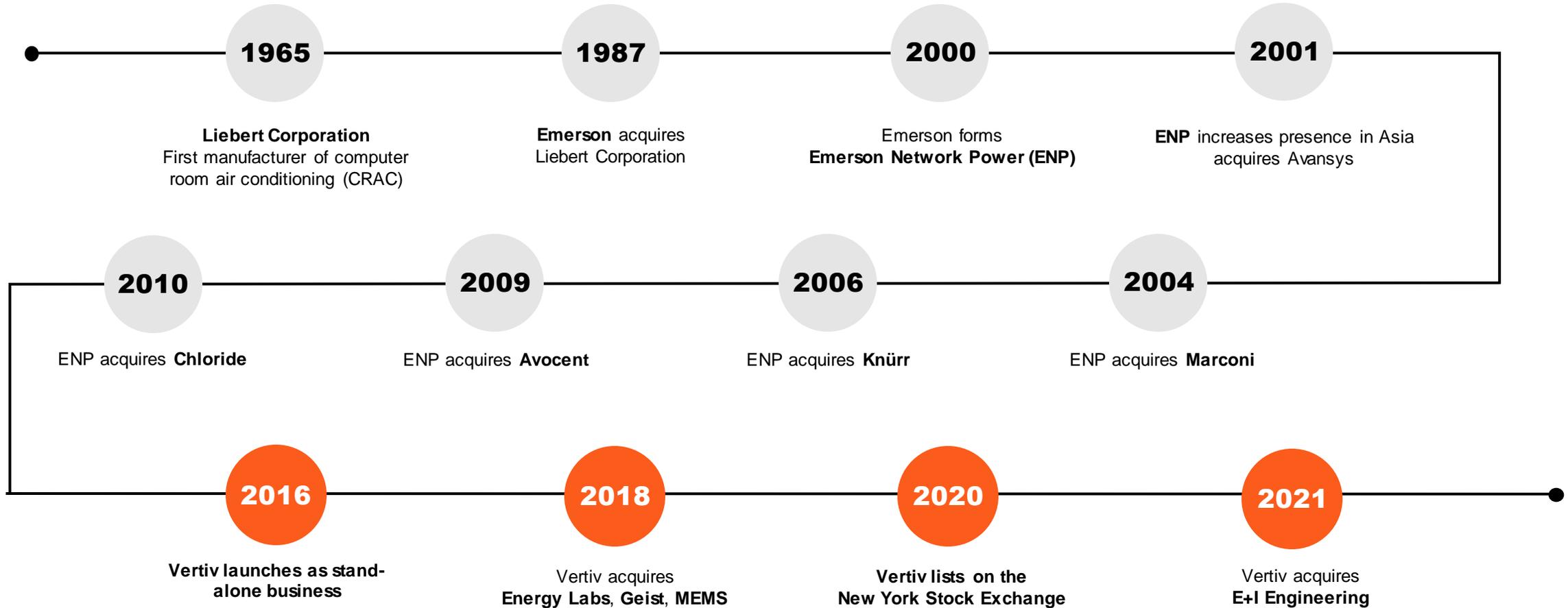
Strong third quarter financial results driven by organic sales growth and price-cost discipline

Note: see "Non-GAAP Financial Measures" beginning on slide 15 of the Appendix. Adjusted free cash flow equals cash from operations less net capital expenditures.

Property of Vertiv.

Vertiv Timeline

Combining the entrepreneurial spirit of a startup with the resources and reach of an established leader.



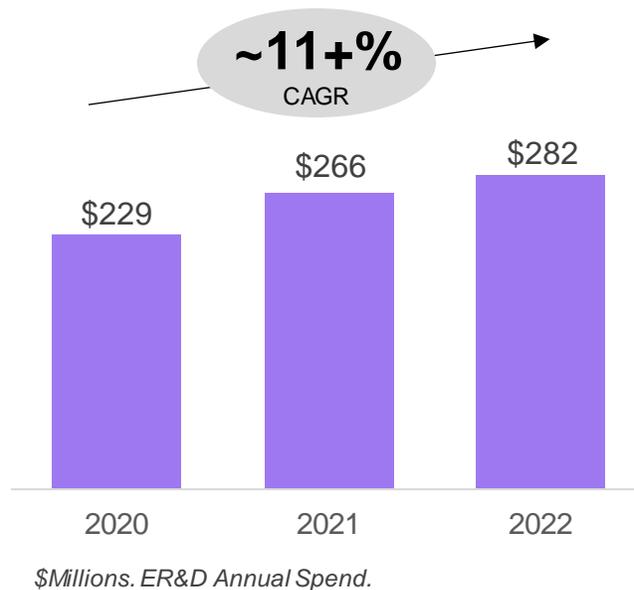
2023 Investments in EMEA and Global R&D



Investing in Talent and Growth

- >500 new EMEA based employees
- New job openings in key areas

Investing Globally in Innovation: Engineering, Research and Design



Norway, September
New legal entity

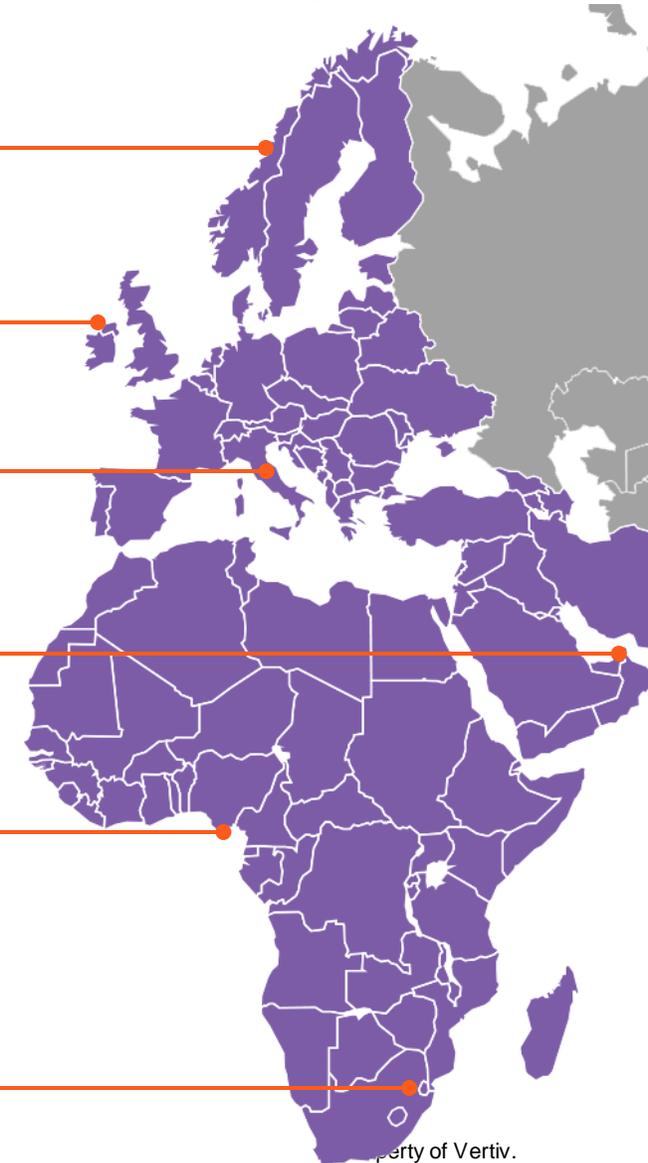
Northern Ireland, November
about 200 new jobs

Italy, September
New testing room

UAE, January
New factory opening

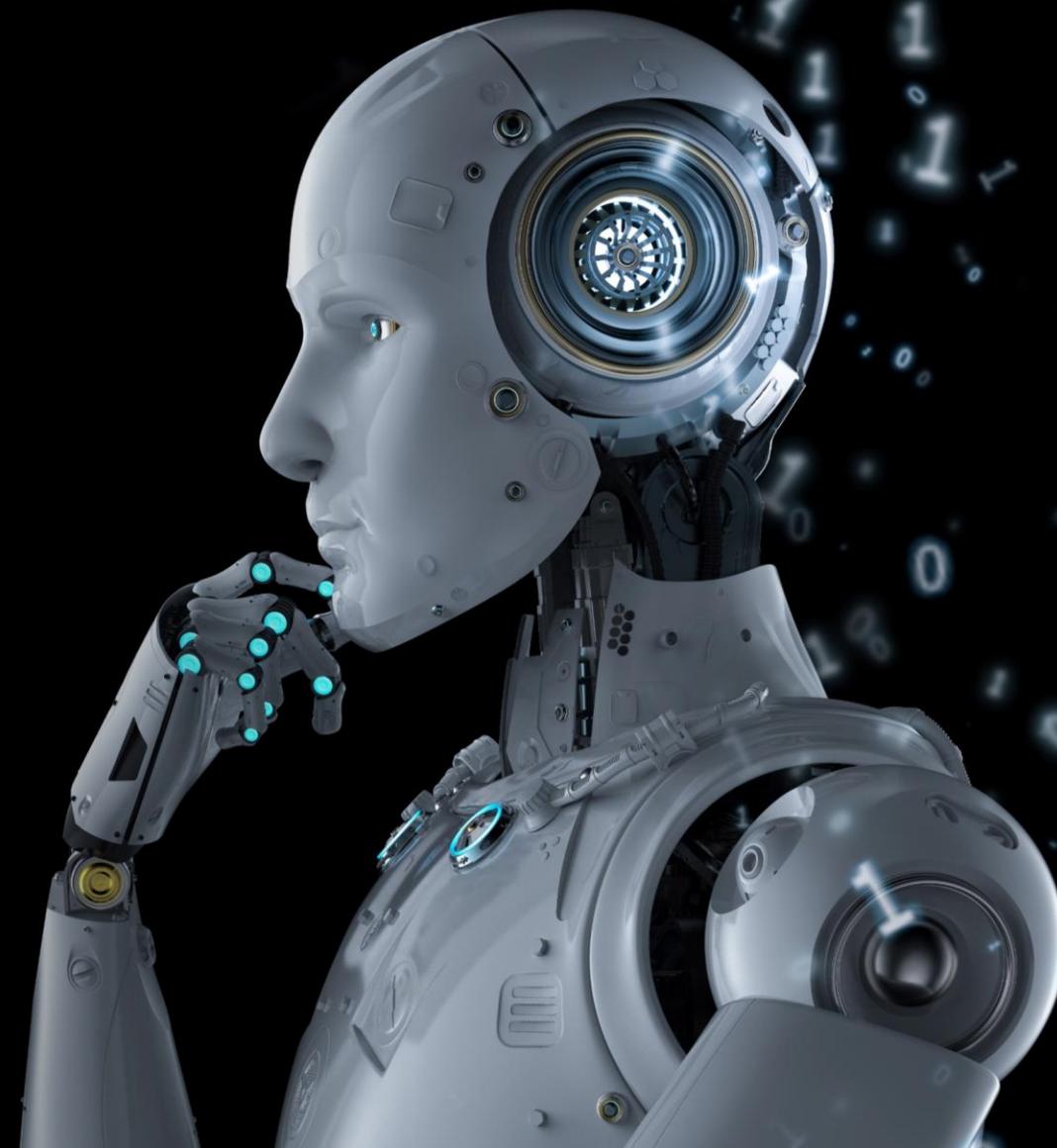
Nigeria, September
New office opening

South Africa, June
New office opening

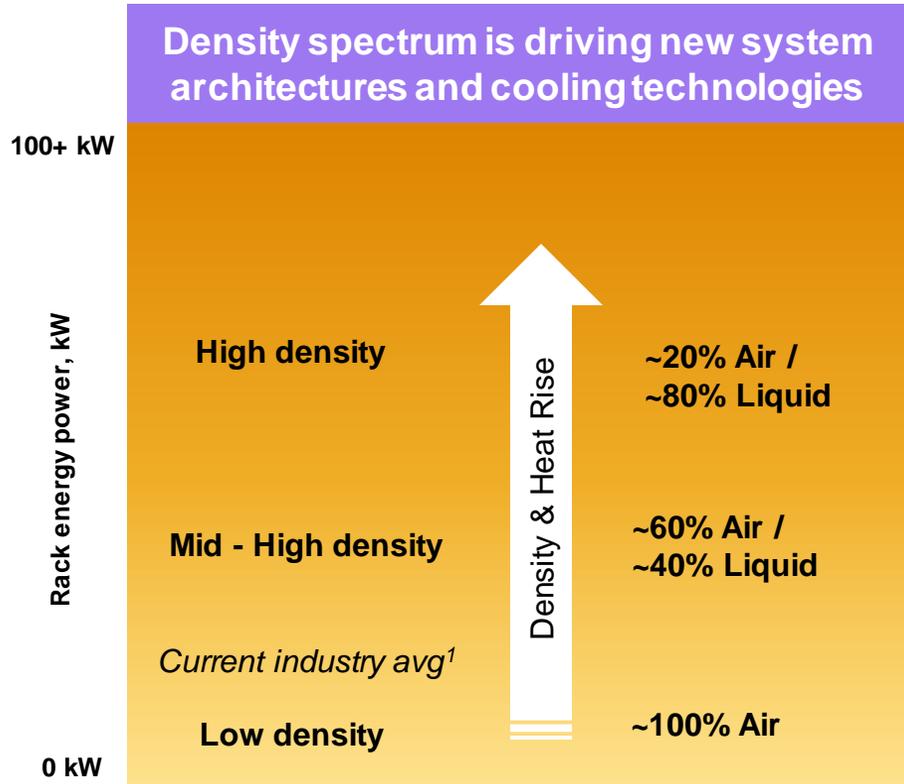


Artificial Intelligence

The next big thing is already here



AI is Creating Momentum for the Industry



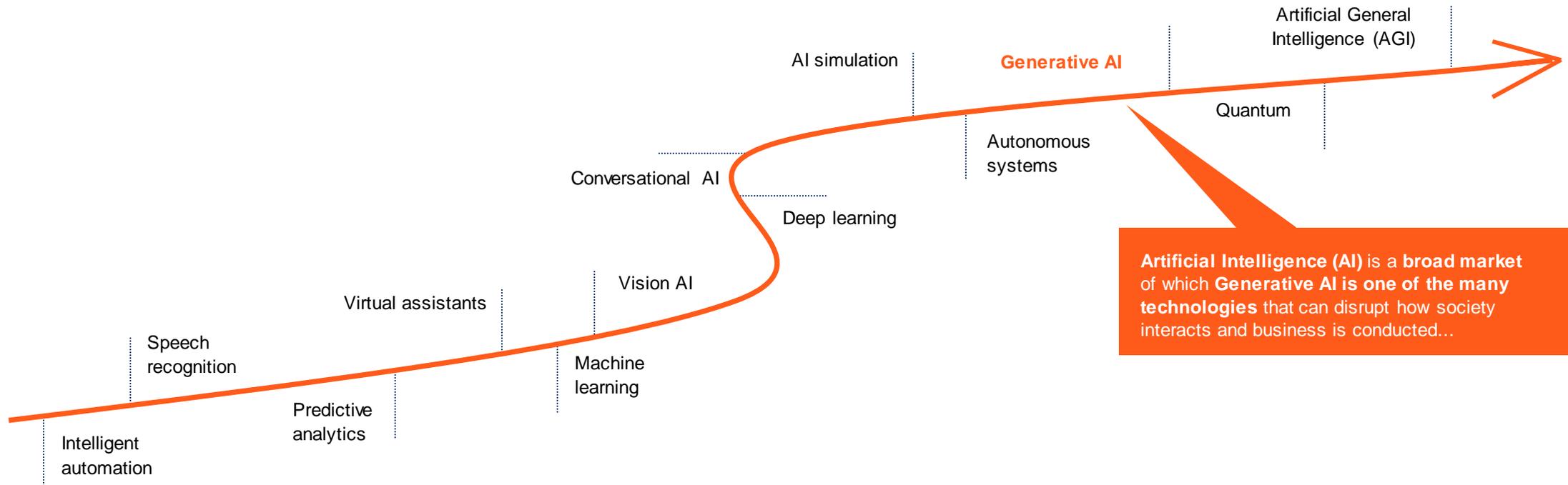
Illustrative Density Spectrum & Cooling Technology²

1) Uptime Institute, 2) Management estimates, 3) Data Center Physical Infrastructure industry analyst reporting

- Changes in technology and data center design are required to serve the new higher density / AI workloads
- Data center operators are exploring capacity expansion and migration plans via retrofitting sites and new builds
- An increase in total addressable market is anticipated with AI workloads being primarily net new to the existing market
- Data hall cooling solutions will continue to be a material portion of the total market even in the new AI data center designs
- Tailwinds for Vertiv in the growing data center market and higher-density applications like AI
 - Portfolio breadth with a #1 position³ in Thermal management
 - Product development investment and technology partnerships
 - Scale and ability to increase capacity

Vertiv well-positioned to serve the growing higher-density applications stimulated by AI workloads

Gen AI is Turbo-Charging the AI Market



Generative AI expected to increase Global GDP by **\$7 trillion** (7% over 10 year period), with a **1.5% growth in labor productivity**¹

Global revenues for AI-related software, hardware, and services is forecasted to surpass **\$900B in 2026, representing a 18.6% five-year CAGR**²

79% of leaders reported full-scale deployment for **three or more types of AI applications** – a **17% increase from 62% in 2021**³

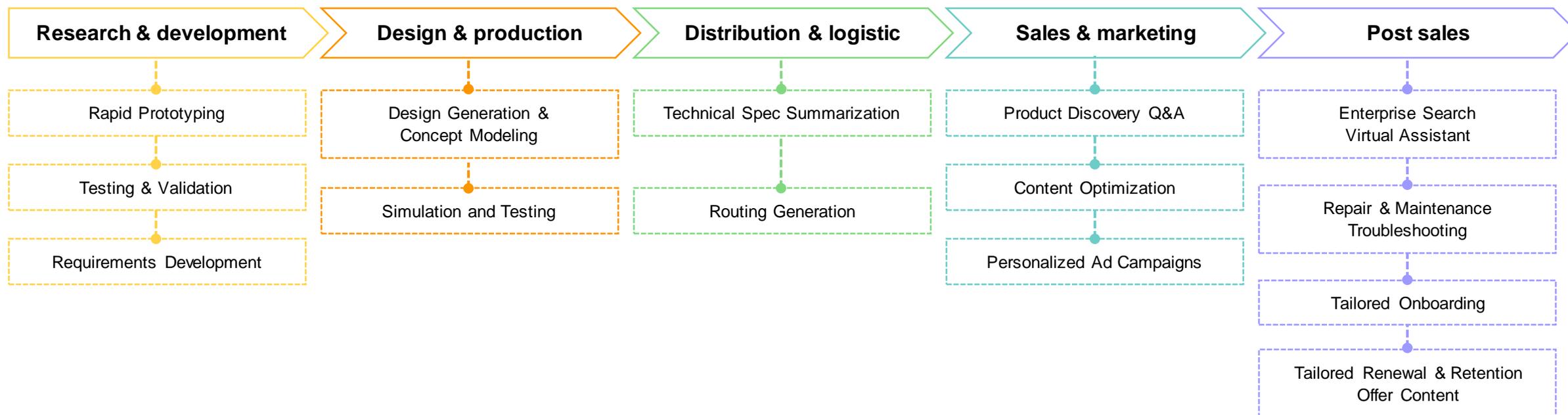
1. Goldman Sachs, Generative AI could raise global GDP by 7%
2. IDC Worldwide Semiannual Artificial Intelligence Tracker
3. State of AI in the Enterprise, 5th Edition, Deloitte

Industry Applications – High Tech / Manufacturing



Generative AI can enable technology organizations across various use cases to increase productivity, achieve cost savings and improve the customer experience

Hardware industry value chain



Back office

AUTONOMOUS CODING: Code Generation, Code Translation, Code Explanation & Documentation, Code Maintenance

Human resources

Workforce planning, talent acquisition and development

Information technology

App modernization, data management, knowledge management systems

Finance

Budget investment & planning, regulatory and financial reporting

Impact of AI on Data Centers: Two Key Trends



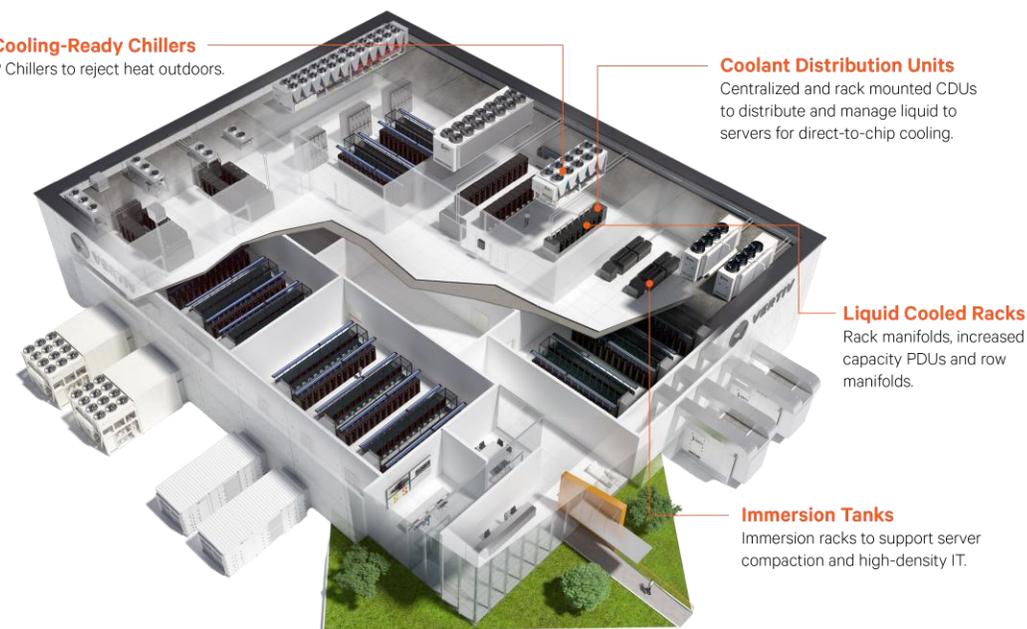
Dynamic Grid Support as a Strategic Asset

~100% increase in power flexibility systems - plants, grids, demand-side response & energy storage - projected by 2030¹



Dual Cooling – Air & Liquid – on the Rise

Liquid Cooling global market opportunity of ~\$500M USD projected to grow at ~40% CAGR²



Vertiv – A Fast and Easy Way to Deploy AI



Vertiv offers complete solutions to power and cool high-performance computing and enable AI applications run at peak performance.

Tailored deployment methods, and extensive monitoring and service capabilities provide end-to-end speed and simplicity.

Power

Higher amperage is required to support AI. GPU clusters require far more power than previous hardware.

High-density cooling technology is required to reject excess heat generated by accelerated computing hardware.

Cool

Integrate

Prefabricated solution options provide end-to-end simplicity and accelerate deployment speed.

Remote management and monitoring tools offer visibility into complex environments.

Connect

Manage

Digital-enabled turnkey services with extensive capabilities and global coverage.



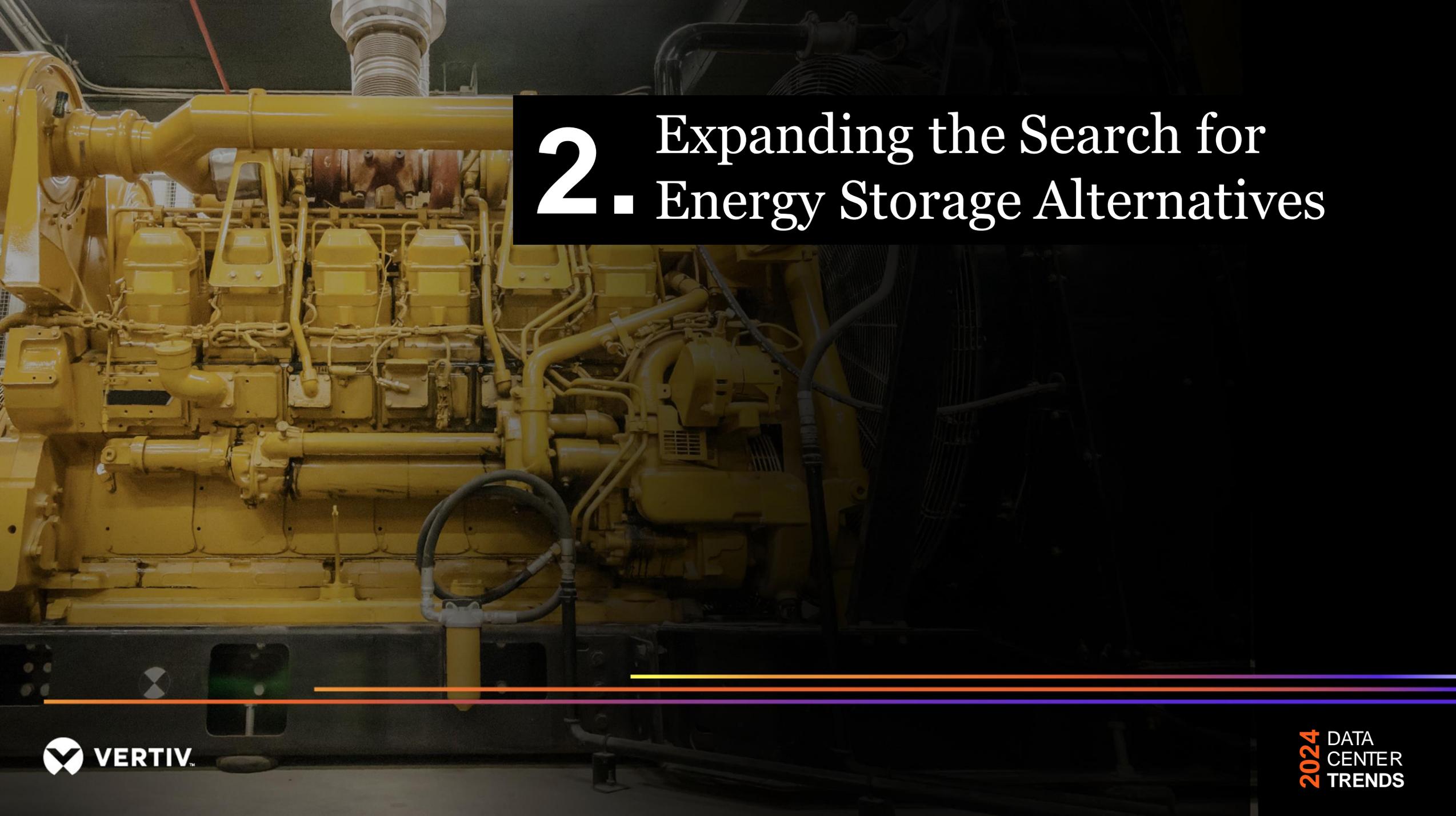
VERTIV™

2024

**DATA
CENTER
TRENDS**



1 AI Sets the Terms for New Builds and Retrofits



2. Expanding the Search for Energy Storage Alternatives



3 ■ Enterprises Rely on Services for Flexibility



4 ■ The Race to the Cloud Faces Security Hurdles

AI: Turning Vision into Reality





The modular AI factory

Vlad Galabov

Director, Cloud and Data Center Research

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OMDIA

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Cloud service providers & enterprises are rushing to take advantage of generative AI

We've entered an intense 5-year data center power capacity buildout period

Prefabricated data center technology is key to enabling this buildout

Top 10 data center operators have already adopted modular strategies

The market for prefabricated modular data centers has grown faster than we expected

Capturing a wave of opportunity spurred by generative AI is the top priority



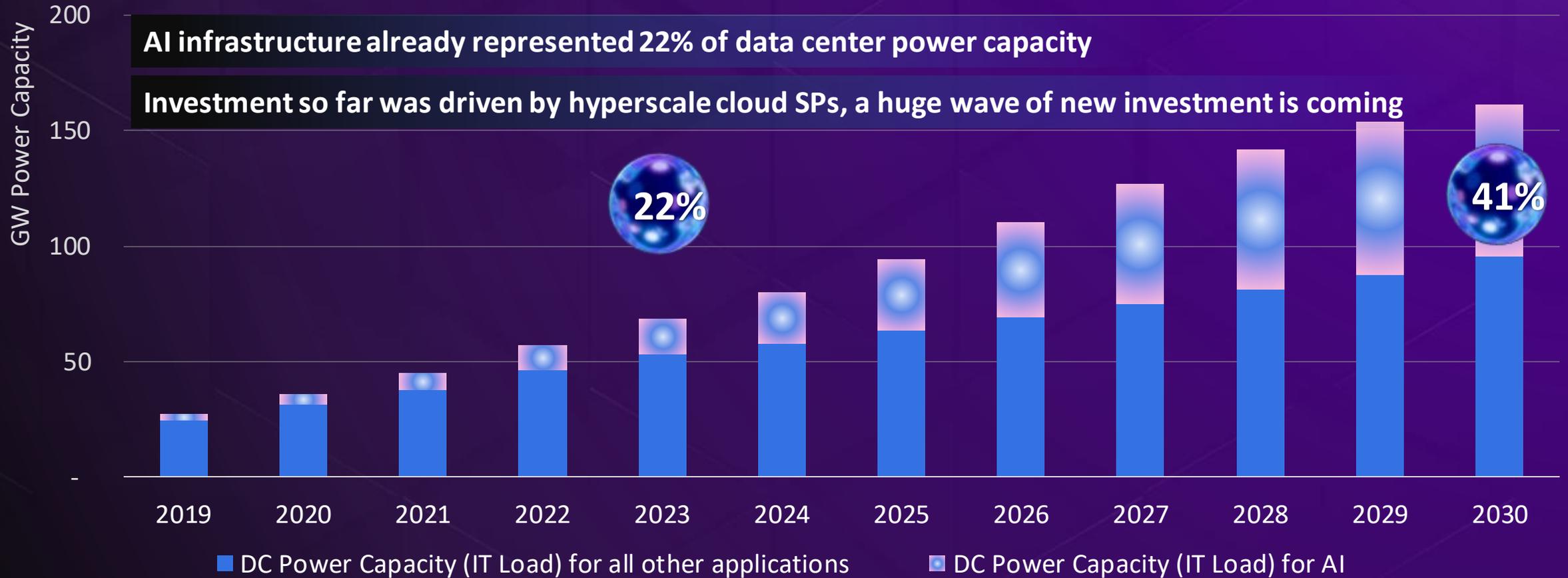
**Average annual data center capex
of a hyperscale cloud service provider**



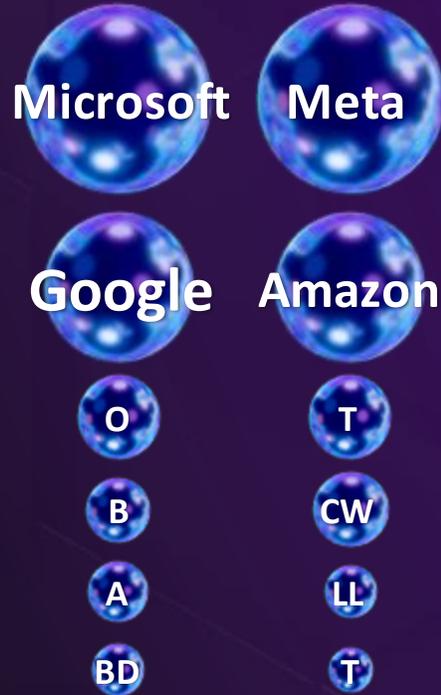
Spend on AI infrastructure in 2023

Unprecedented data center power capacity required for AI computing

Data Center Power Capacity



Only a handful of companies got their hands NVIDIA's top spec GPUs in 2023

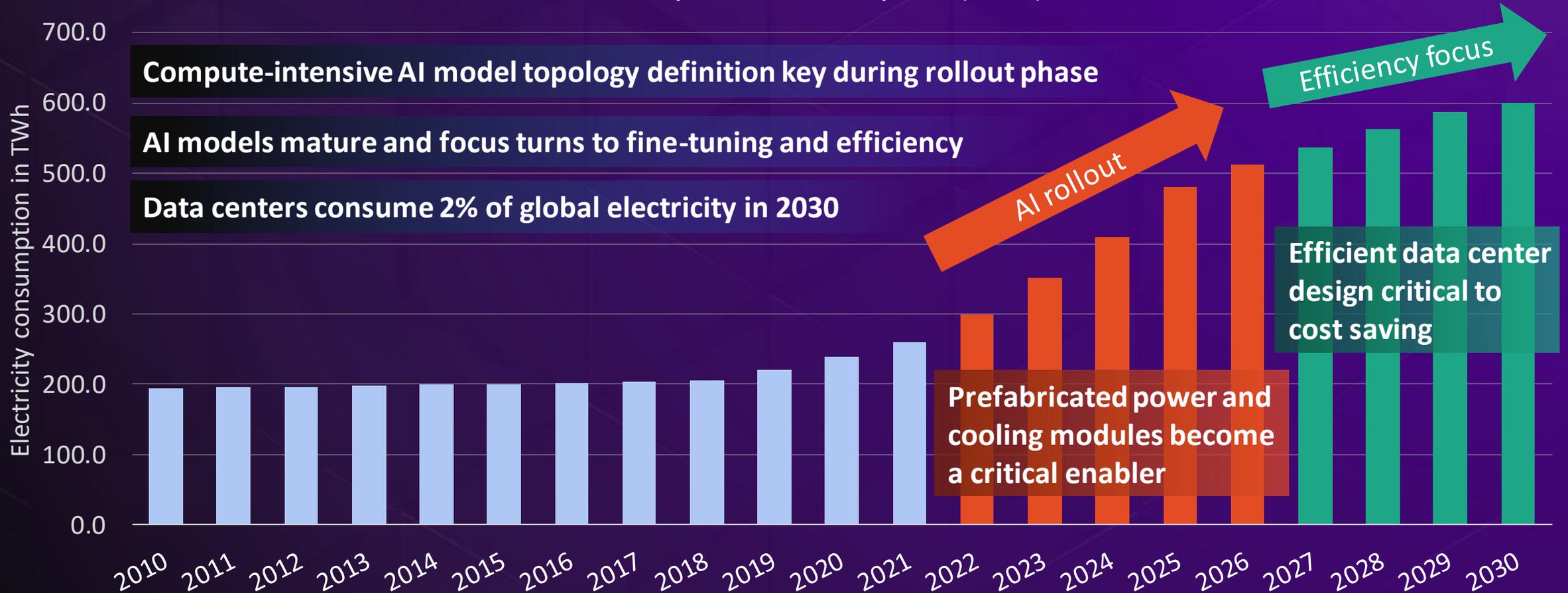


Broad market adoption begins in 2024

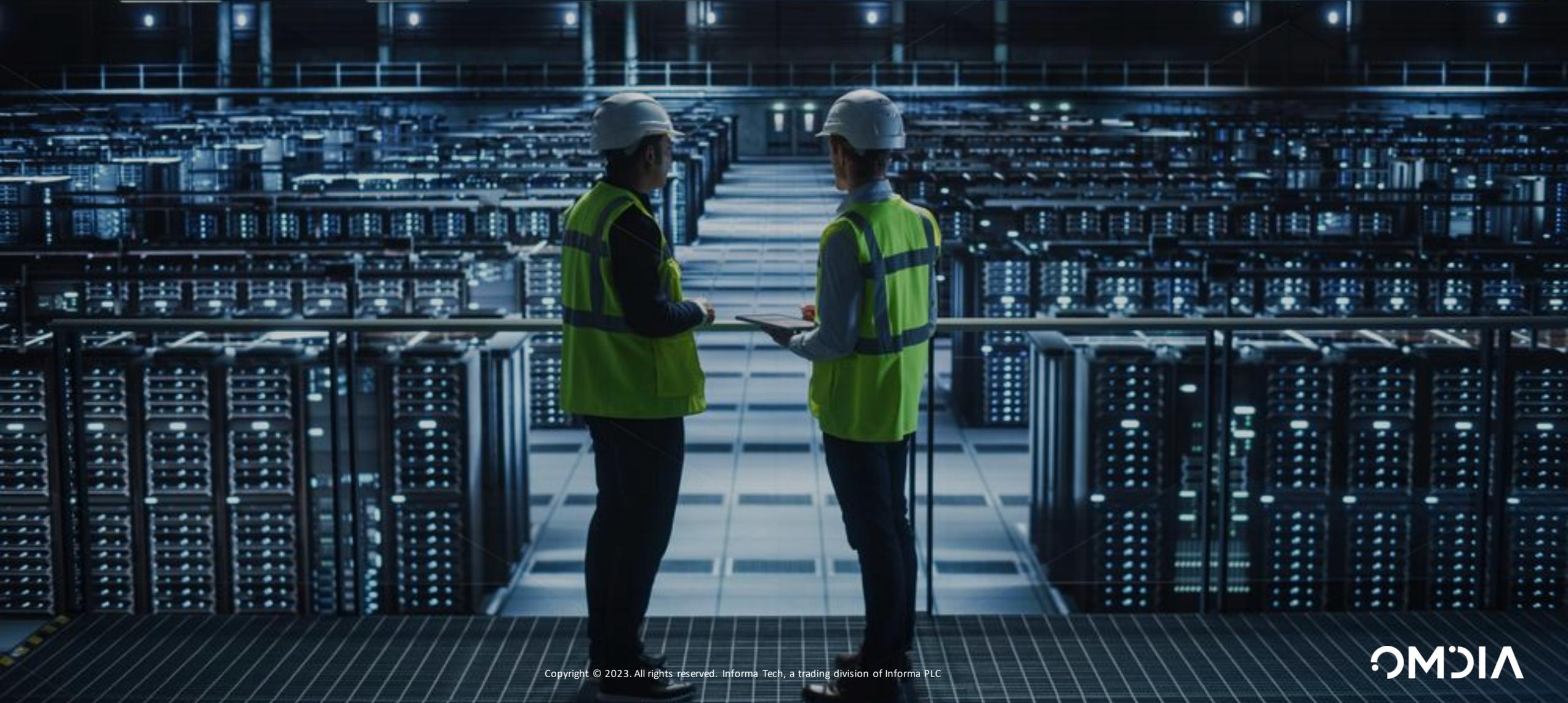


We've entered an intense 5-year data center power capacity buildout period

Data center power consumption (TWh)

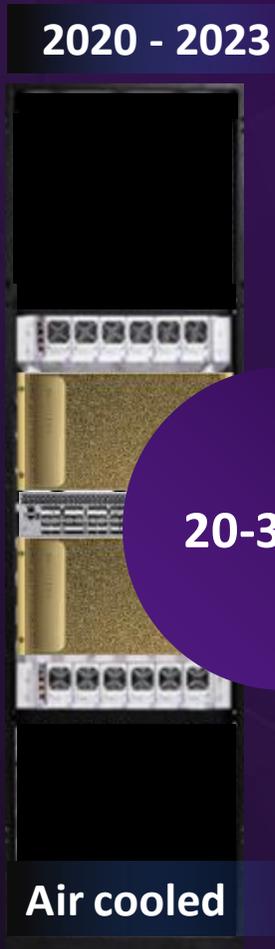


Using traditional construction, we won't be able to build the capacity quickly enough



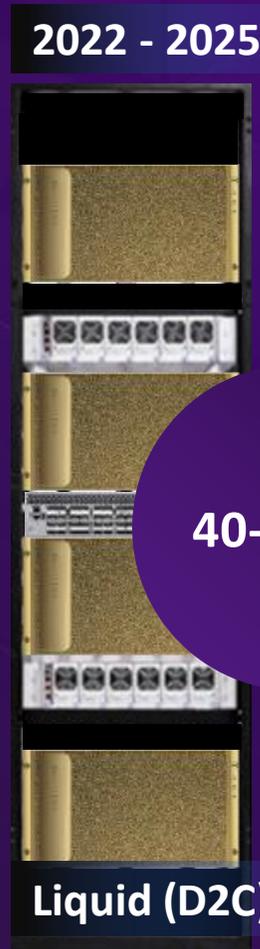
Within the data center, rack density is increasing

LLM training Gen 1



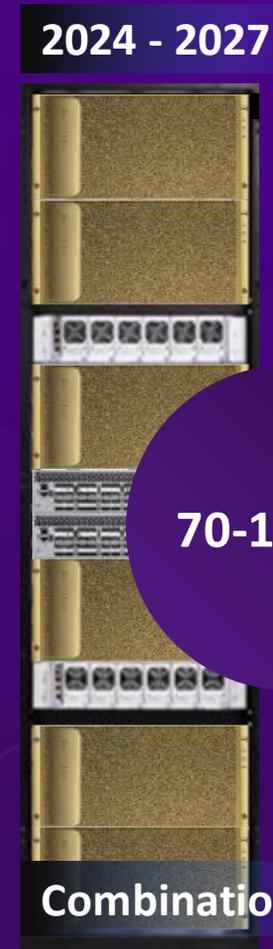
20-30KW

LLM training Gen 2



40-50KW

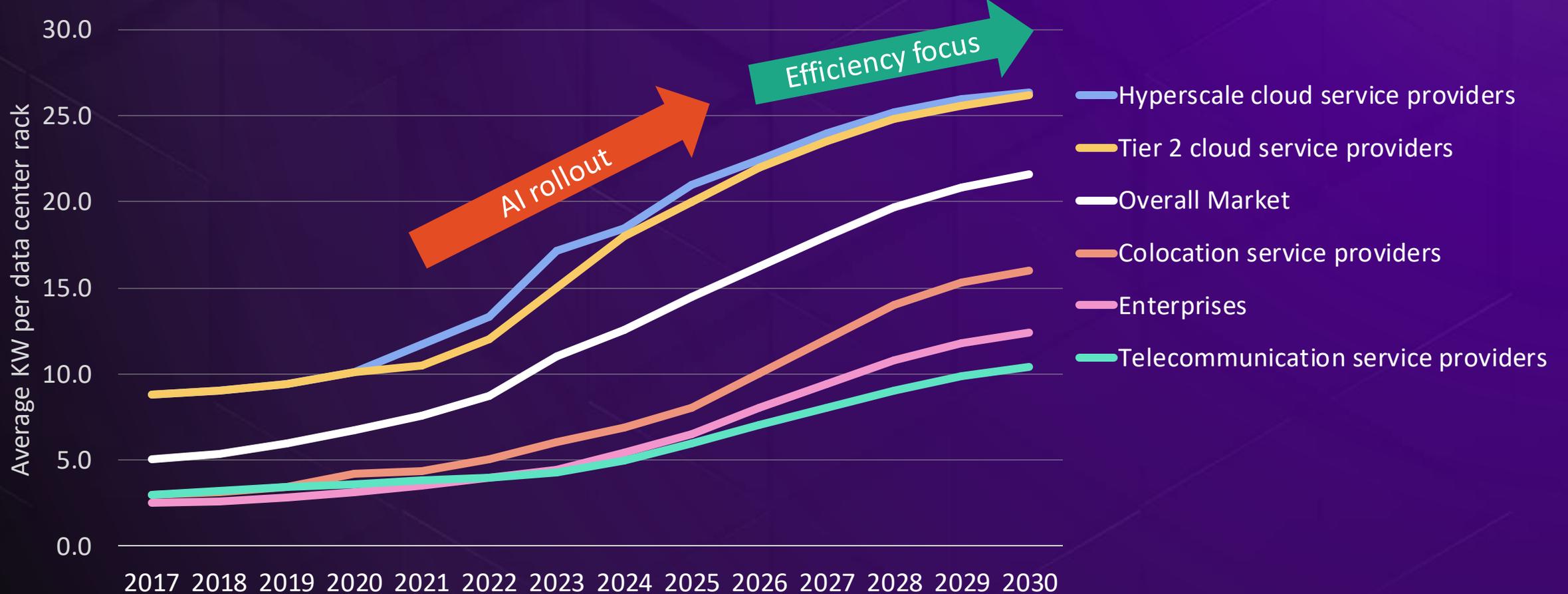
LLM training Gen 3



70-100KW

Data center rack density will go up across all market segments

Average rack density by market segment

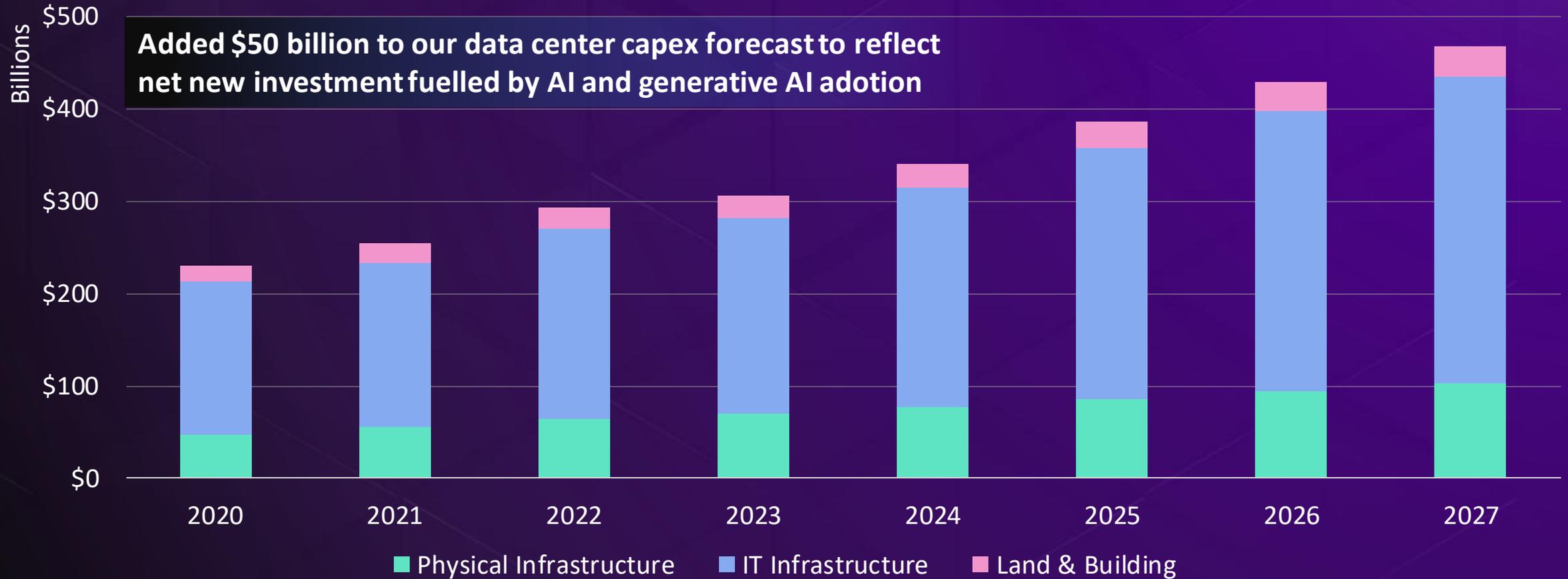


Prefabricated modular technology enables a dense and efficient data center design



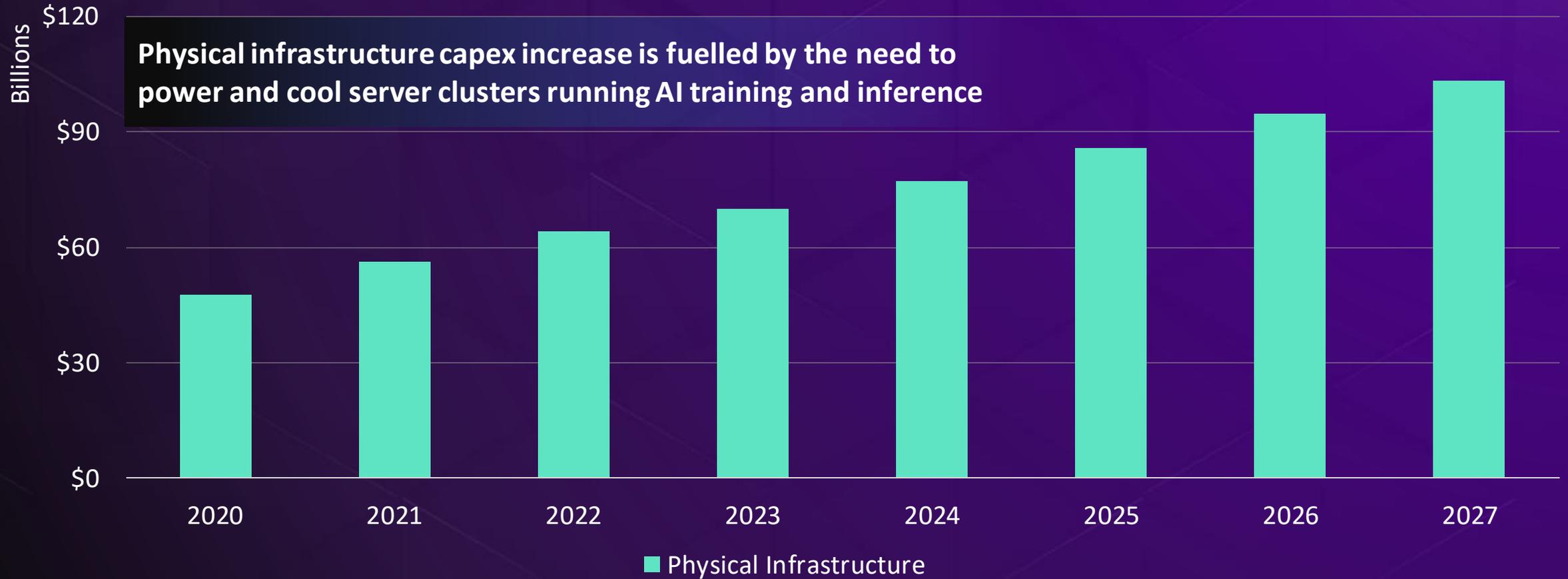
Data center capex nearly half a trillion dollars by 2027

Data center capex (USD billion)

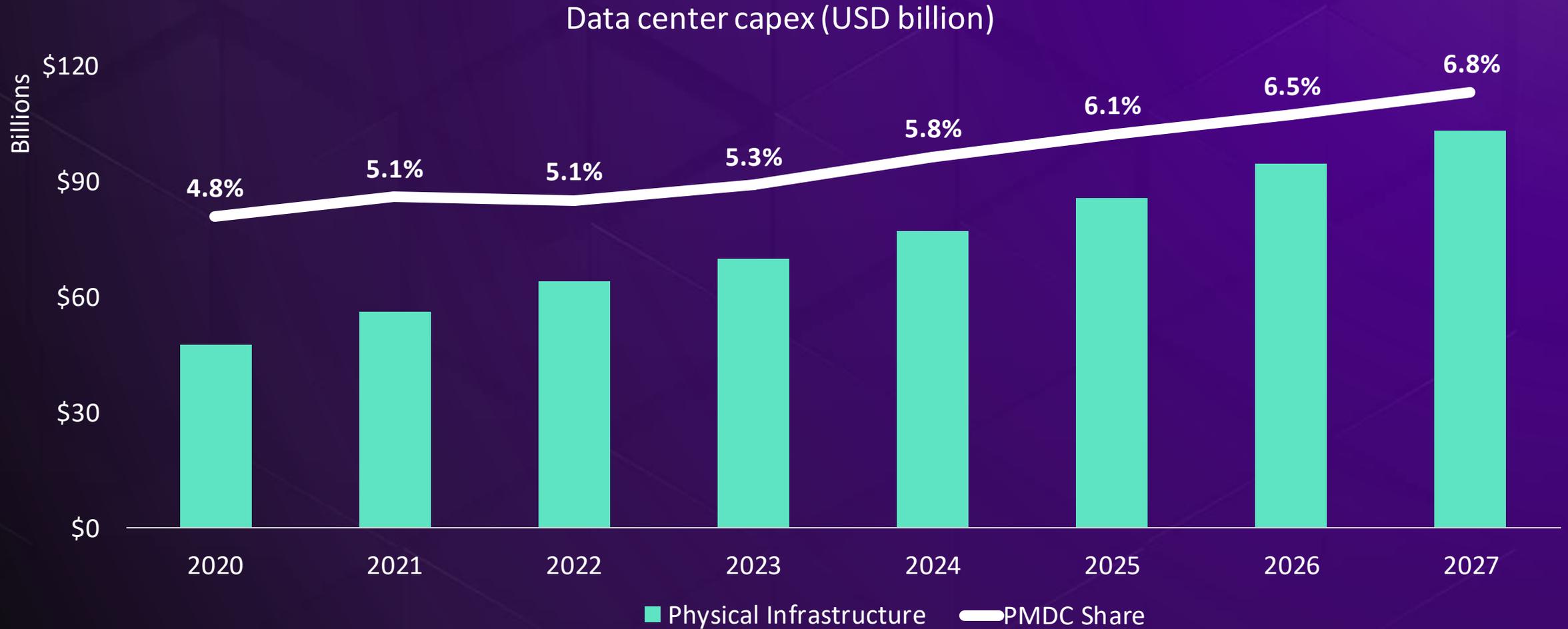


Data center capex nearly half a trillion dollars by 2027

Data center capex (USD billion)



Building using prefabricated modules is increasingly popular



Market for prefabricated data center modules will nearly double by 2027



PMDC Revenue in 2023

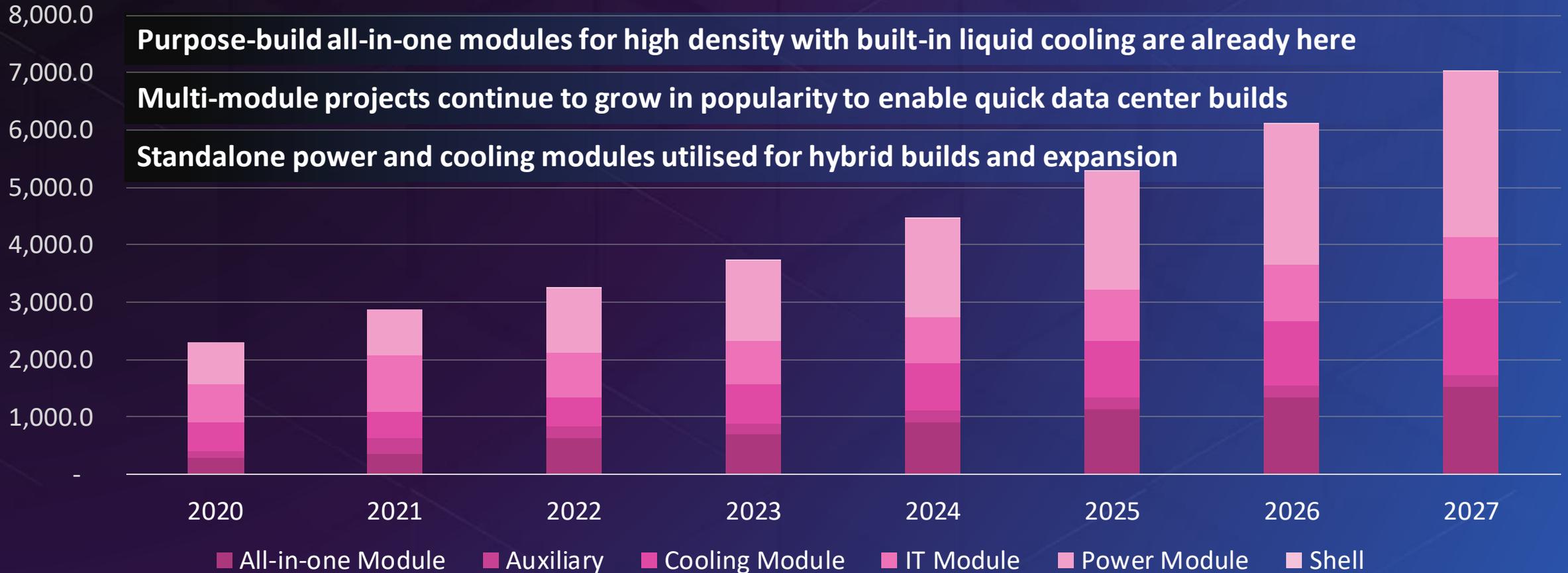
Omdia raises its forecast for the 2022 and 2023 PMDC market



PMDC Revenue in 2027

Power modules remain most popular prefabricated modules

Prefabricated modular data center revenue (USD Million)



Prefabricated modular data center league table

Top 5



ZTE

Top 10



KSTAR

Top 40

ABB

Baselayer

Datapod

IJJ

iTeaQ

PCX Corp

Anord Mardix

Cannon Technologies

Compass DC

Coromatic

Dell Technologies

HPE

Active Power (Piller)

Altron

DXN

Eaton

Eltek (Delta)

Fibrebond

Atos

Bmarko Structures

Coolnet

Stulz

Secure IT Environments

Workplace Technology

Why build AI capacity with prefabricated modular technology?



Time saved in deployments of modular data centers ranges from 40-80% compared to traditional building approaches



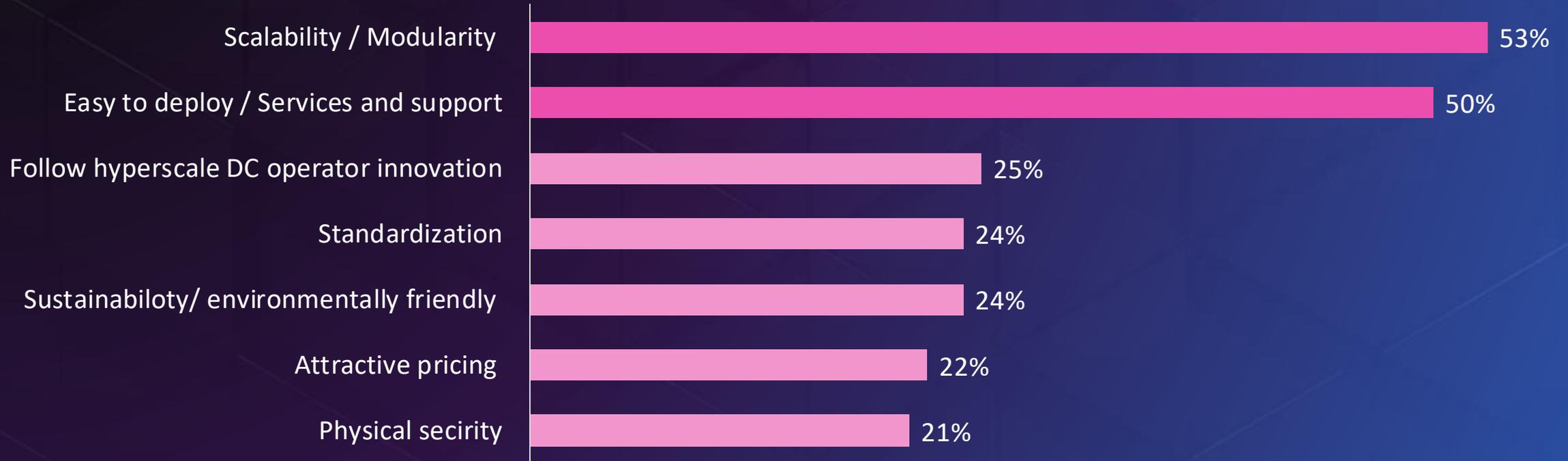
Allows capacity expansion as needed without affecting current operations



Factory-controlled environment mitigates risk (quality, delays, SCM, etc.)

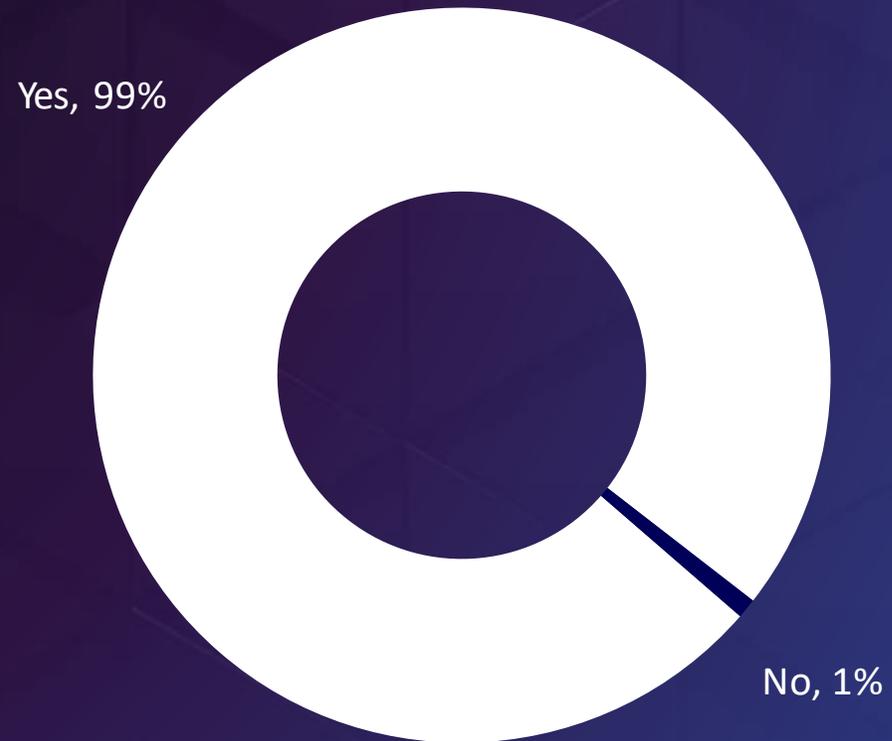
Why build AI capacity with prefabricated modular technology?

What do you believe are the main reasons to deploy a modular data center?



Last year we surveyed 228 companies across 8 countries that operate their own data centers.

Is modular data center a part of your future data center strategy?



Last year we surveyed 228 companies across 8 countries that operate their own data centers.

How the top 10 data center use modular data center technology



“Enabling business agility, accelerating speed to market or meeting a specific business requirement”

Stephen Donohoe, VP, Global Data Center Design



Equinix BX1 Bordeaux, France

Establishing data centers in a new global region

Attaching power modules to existing facilities in space-constrained urban areas

Locating data centers near subsea cable landing stations to grow business

Installing facilities at edge locations for proximity to end users

How the top 10 data center use modular data center technology



Launched AWS Modular Data Center for US DoD



Quick to deploy and move

Pre-configured and simple to use

Cheaper than building from the ground up

“Simple to use, secure, cost-effective, and can respond to large-scale compute and storage needs wherever the mission demands.”

Liz Martin, director of the Defense business at AWS

How the top 10 data center use modular data center technology



Azure Cloud



Boydton, Virginia



Quincy, Washington



How the top 10 data center use modular data center technology



Azure Modular Data Center



Quick to deploy

Pre-configured and simple to use, consistent with cloud

Low-latency and satellite connectivity

Can run fully disconnected

Cloud service providers & enterprises are rushing to take advantage of generative AI

We've entered an intense 5-year data center power capacity buildout period

Prefabricated data center technology is key to enabling this buildout

Top 10 data center operators have already adopted modular strategies

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Q&A

Vlad Galabov

Director, Cloud and Data Center Research

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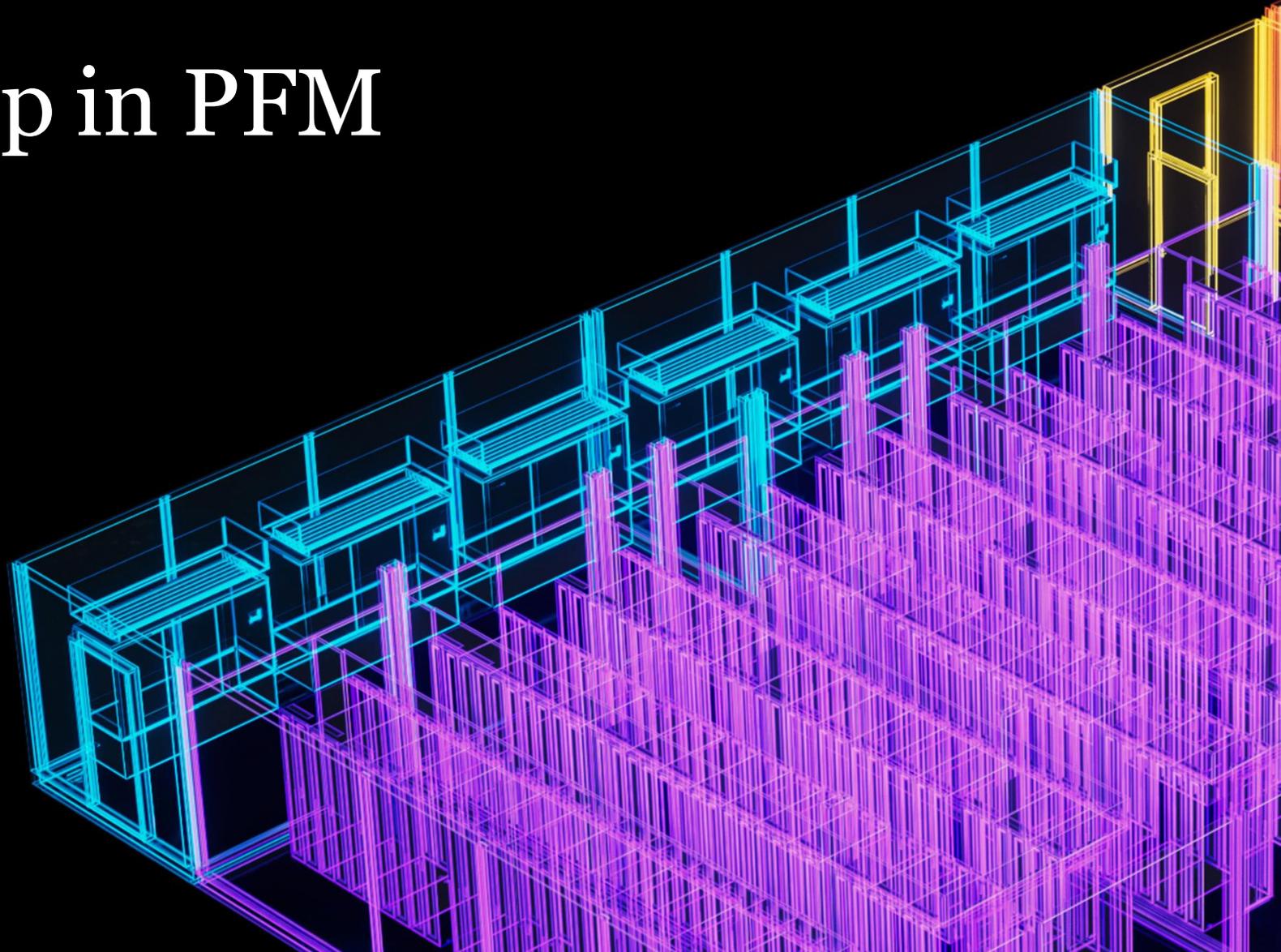
Vertiv's Roadmap in PFM Solutions

Viktor Petik

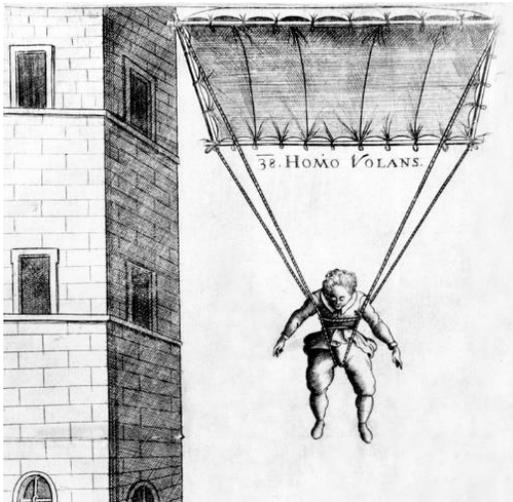
Vice President Integrated Modular Solutions

Europe, Middle East and Africa

22 November 2023

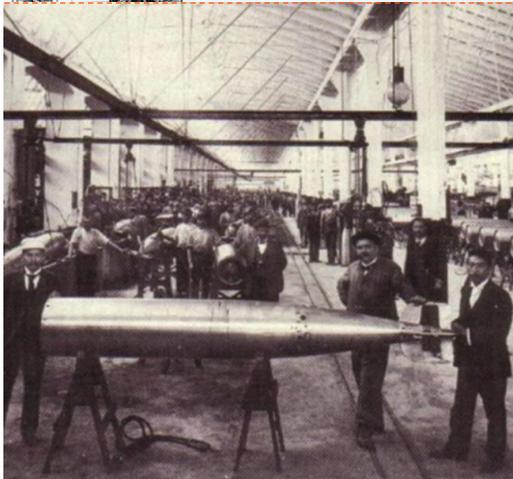


Innovations from Croatia



Parachute

Faust Vrančić, 1617



Torpedo

Ivan Blaž, 1861



Ballpoint Pen

Slavoljub Penkala, 1906



The Necktie (Cravat)

17th Century



MP3

Tomislav Uzelac, 1997



Tailored solutions for unique needs

Vertiv offers a wide range of customized and standard prefab solutions designed to provide low-risk and high-value for customers all over the world.



200+

Solutions specialists



3500+

Service Field engineers



220+

Technical support personnel



Customer-centric support, every step of the way



Prefab Solutions Value Proposition



**Innovative solutions
with cost optimisation**



**Rapid design and
deployment**



**High quality
factory integration**



**Simplified and
scalable assembly**



**Risk reduction
with cost certainty**

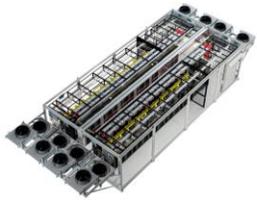


Vertiv Integrated Modular Solutions Portfolio



Standard Solution

Vertiv™ SmartMod™ and SmartMod™ Max



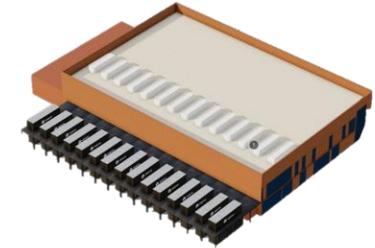
- All-in-one data centers
- Vertiv power, cooling and racks
- Up to 26 racks / 210 kW

Prefabricated Modular



- Scalable design up to 2 MW IT blocks
- 200 – 300 racks
- 6 – 14 months deployment

Hybrid Approach



- Prefabricated critical components – Power Modules / Cooling Modules / IT Modules
- Traditional constructed building
- Scalable design up to 40 MW IT
- 450 – 1500 racks
- 12 – 18 months deployment

Vertiv™ SmartMod™ Combo



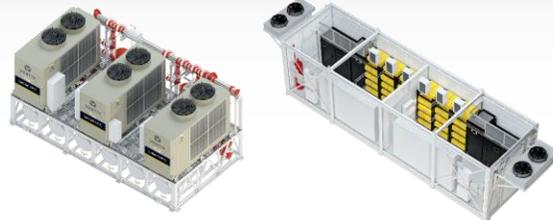
- Vertiv SmartMod Max + Power Module scalable solutions
- Up to 104 racks / 600 kW

Vertiv™ MegaMod™



- Scalable standardized multi-module data center
- Up to 128 racks / 0,5 MW or 256 racks / 1 MW block

Vertiv Power Modules & SKIDS



- LV Power Modules
- Vertiv distribution panels, UPS, batteries, cooling
- Different ratings and reference designs 400 – 2000 kW
- N, N+1, 2N redundancy levels

Prefabricated Building Blocks



Power

Vertiv™ Power Module 400-1200kW

Custom Power Module

Custom Power Skid

IT Hall

Vertiv™ SmartMod™

Vertiv™ MegaMod™

Unit IT

Cooling

Vertiv™ MegaMod™ Cooling Module

Vertiv™ MegaMod™ Air Handling Unit

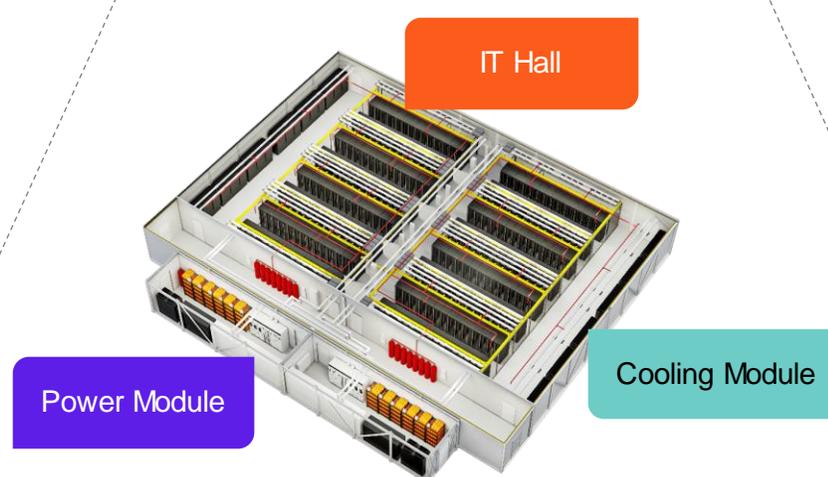
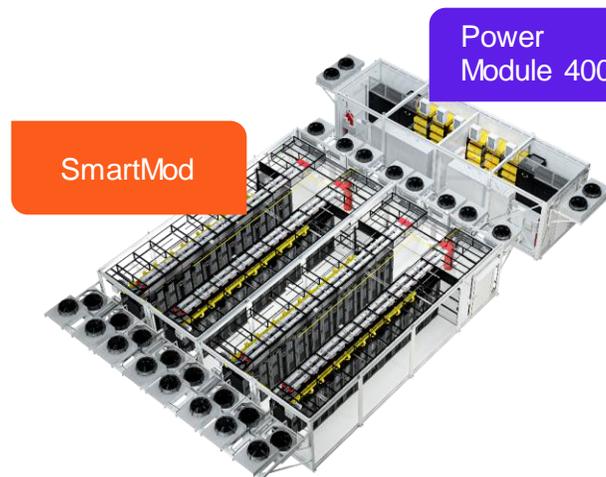
Custom Air Handling Unit

Auxiliary

Hydro Module

Water Treatment System

Chilled Water Skid



Custom AHU



WT System



MegaMod AHU

Key Locations for Integrated Modular Solutions



● Vertiv Integration Site

Capability	Unit IT	Power Skids	Modular enclosures
Electrical Integration	✓	✓	✓
Factory Witness Test	✓	✓	✓
L3 Commissioning	✓	✓	✓
ISO 900x Processes	✓	✓	✓
Regional Presence	✓	✓	✓

- On Demand Integrated Modular Available Mixed Modular Capacity of ~100MW
- Ability to add additional 100MW of Mixed Modular Capacity in 12 months

Vertiv Services Strengths



Truly global geographical coverage & capacity

Service direct centres
Engineers workforce



Consistent service delivery and offering

Offering diversity
Breadth of technologies

Knowledge, reputation & experience

Technology & R&D access
Field knowledge, digital delivery tools

Single service partner & system level expert

Reliability
We are the trusted partner

Service – A Pillar of Vertiv solutions



Product design

Serviceability
Service enablement

Construction assembly

Solution design
CFD modelling
assembly services

Project services

Project management
Deployment
Start-up
commissioning

Equipment / system lifecycle

Warranty & maintenance programs
Digital services (Life) & remote monitoring
Repairs & parts
Performance optimization

Decommissioning

Recycling

Project Management

Product and services holistic design

- Optimizing product serviceability
- Enabling digital services

Service as part of the solution from the design phase

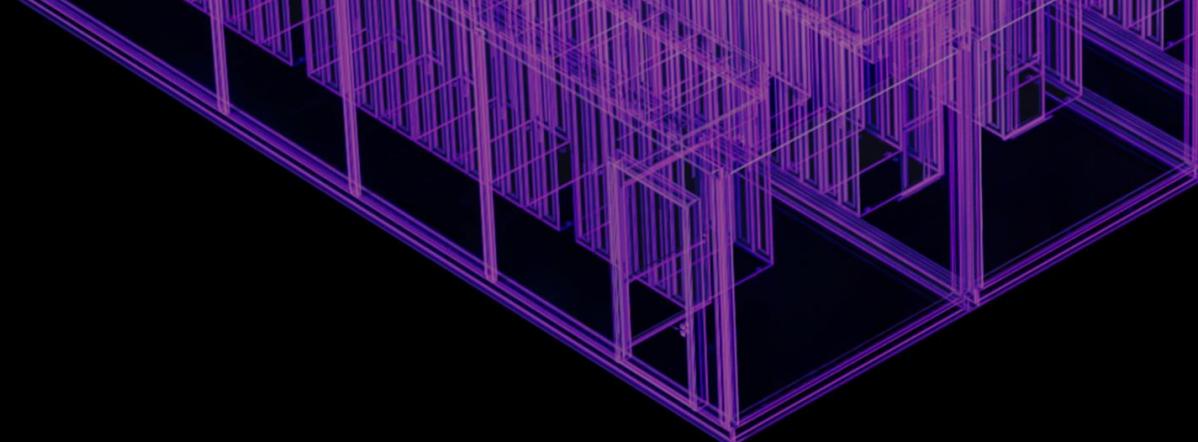
Running scenarios and recording baseline data with Computational Fluid Modelling (CFD)

Project management and solution integration through configuration start-up and commissioning testing

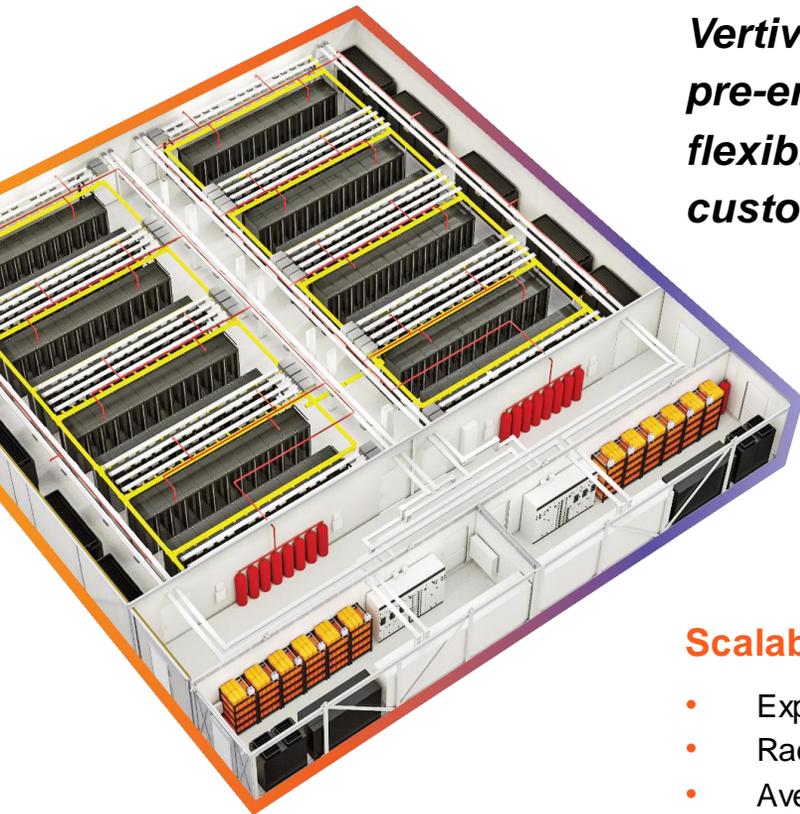
Lifecycle services enhancing uptime and optimized operations

- Onsite maintenance complemented by digital services with real time monitoring and service action
- Tailored Service Level Agreements
- Retrofit, Upgrades and optimization programs

**SERVICES
AVAILABLE
ACROSS
THE ENTIRE
VERTIV
SOLUTIONS
PORTFOLIO**



Vertiv™ MegaMod™



Vertiv™ MegaMod™ is a pre-engineered solution with flexibility to adapt to specific customer requirements

Scalable prefabricated data center

- Expandable in 0.5 or 1 MW blocks
- Racks: 64 – 128 pcs per 500 kW block
- Average rack density: 4 – 8 kW / rack
- Separated IT/cooling area from power rooms

Vertiv™ MegaMod™ embodies all the top market drivers for modular data centres today:

- **Time to market** – Shorter when compared to traditional data centers and custom solutions⁽¹⁾
- **Environmental sustainability** – Vertiv MegaMod supports goals that the data center owners are facing⁽²⁾
- **Scalability** – A flexible pay-as-you-grow data center model unlike traditional stick-built construction
- **Factory-built** – Vertiv MegaMod is built in a factory controlled environment, mitigating risk through increased reliability and resiliency
- **Expert team** – Vertiv experts cover all areas of designing, planning, testing with a wealth of experience, under one umbrella

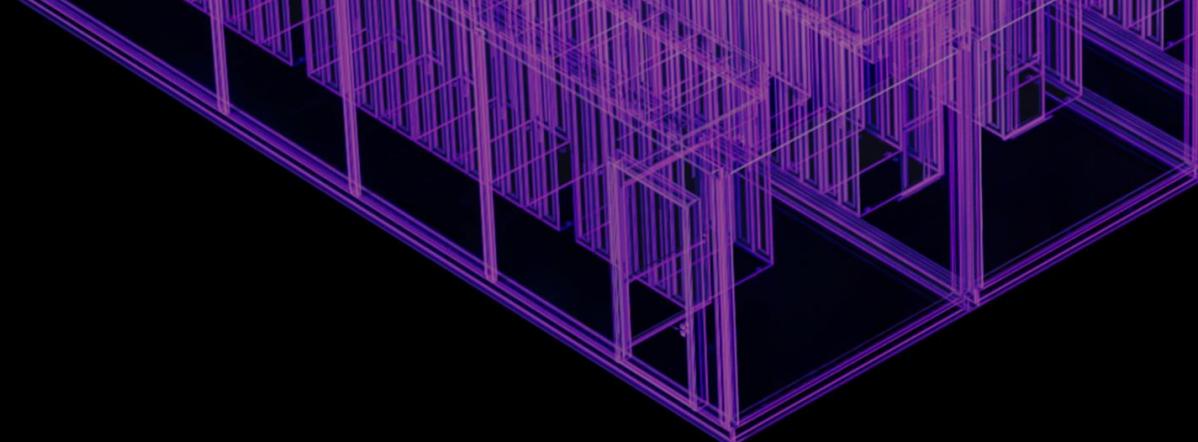
(1) <https://www.azobuild.com/article.aspx?ArticleID=8472>

(2) Statement from one of used steel suppliers: <https://corporate.arcelomittal.com/sustainability>

Vertiv™ MegaMod™

Prefabricated Scalable Data Center

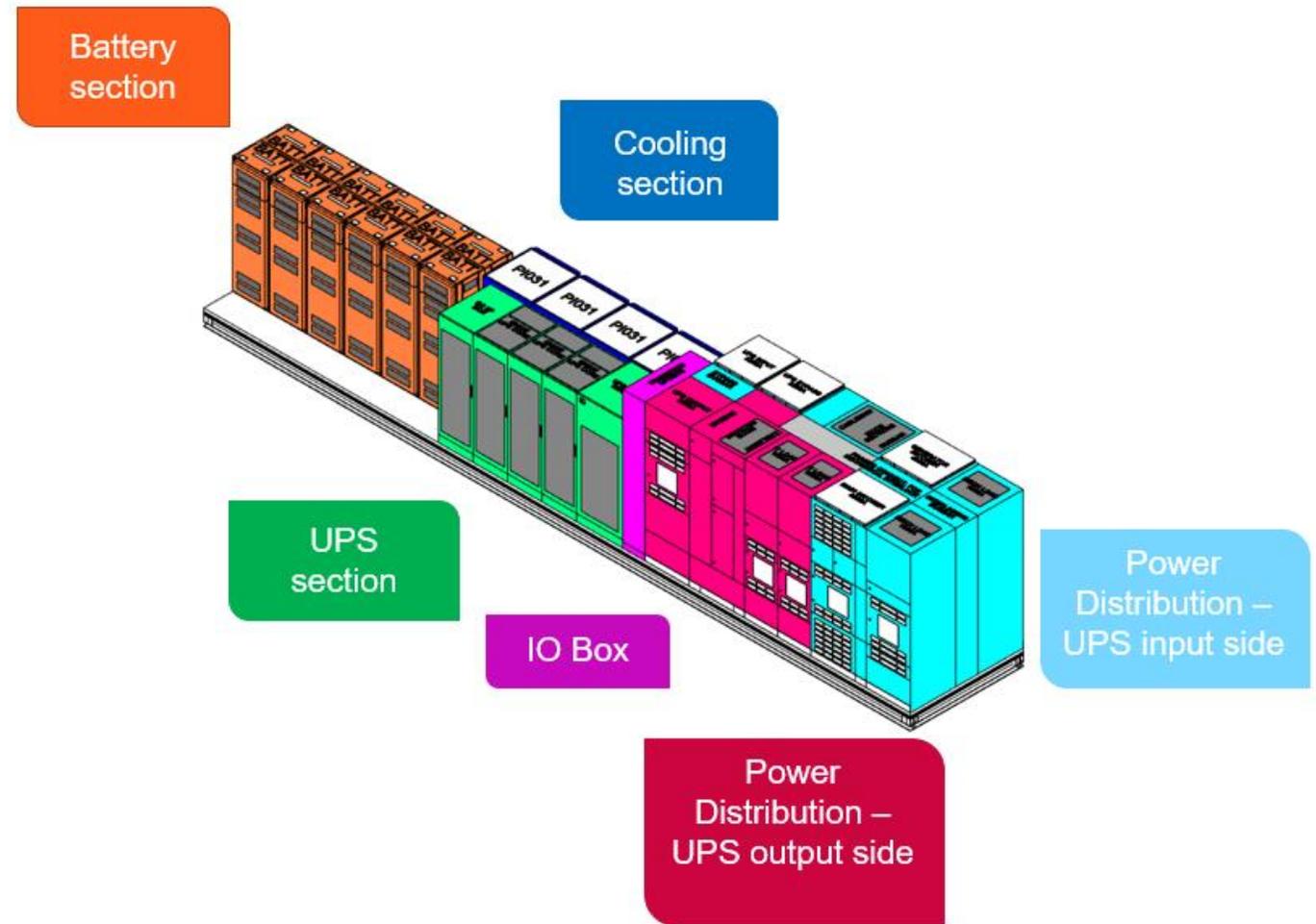




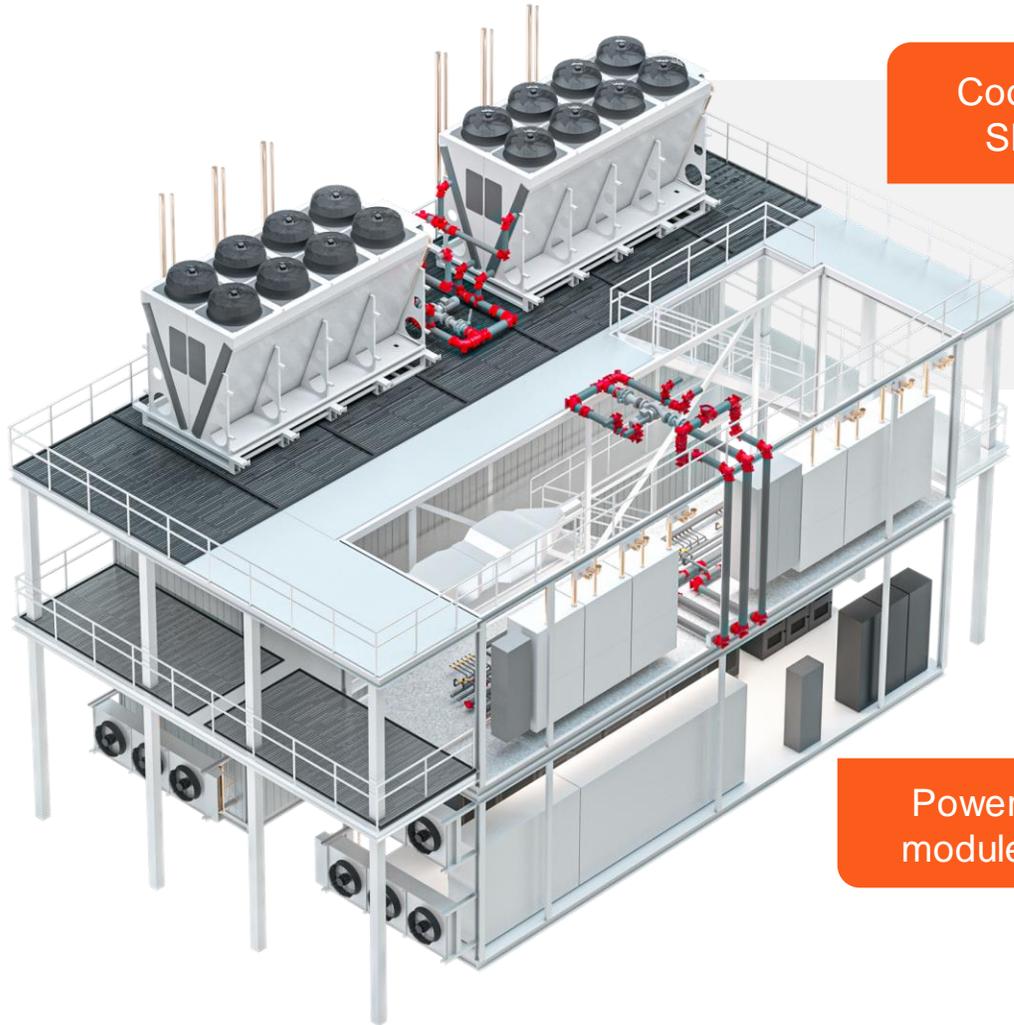
Vertiv™ Power Train

Key Features & Values

- **Single-sourced** complex power infrastructure solution
- **Faster** on-site deployment & commissioning
- **Reduced footprint**
- High system **reliability**
- Reduced **transportation & shipping costs**
- On-site installation **material reduction**
- **Vertiv power train monitoring system**
- **Innovative design** with close-coupled power module subsystems



Vertiv™ Power Module H2



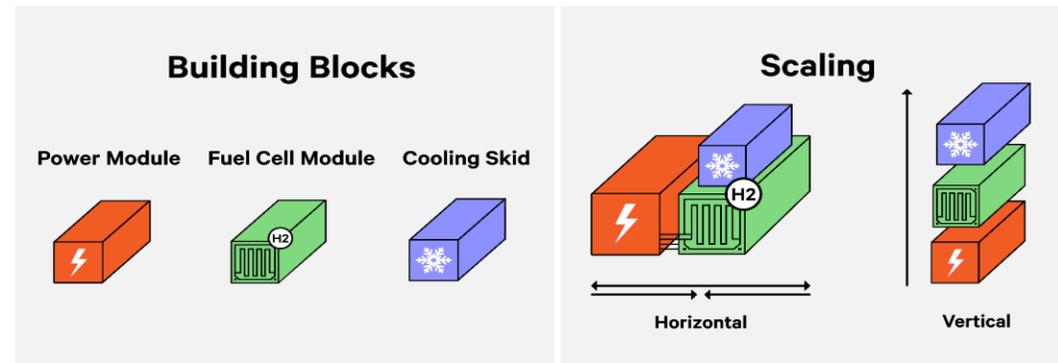
Cooling Skid

Fuel cell module

Power module

- Scalable power supply solution
- Available in a range of 150kW – 3000kW
- Separated power distribution and fuel cell space

Vertiv Power Module H2 building blocks:





By merging UPS and hydrogen fuel cell technology into a single solution, the Vertiv Power Module H2 extends the application of reliable UPS backed-up power:

- As an alternative to diesel generators
- As prime power supply with zero emissions and low CO2 footprint

Vertiv Power Module H2 also retains all the well-proven benefits of a prefabricated design:

- Single-supplied complex power infrastructure solution
- Rapidly deployable and factory-tested
- Simple, seamless on-site integration

High-Performance Computing Solutions

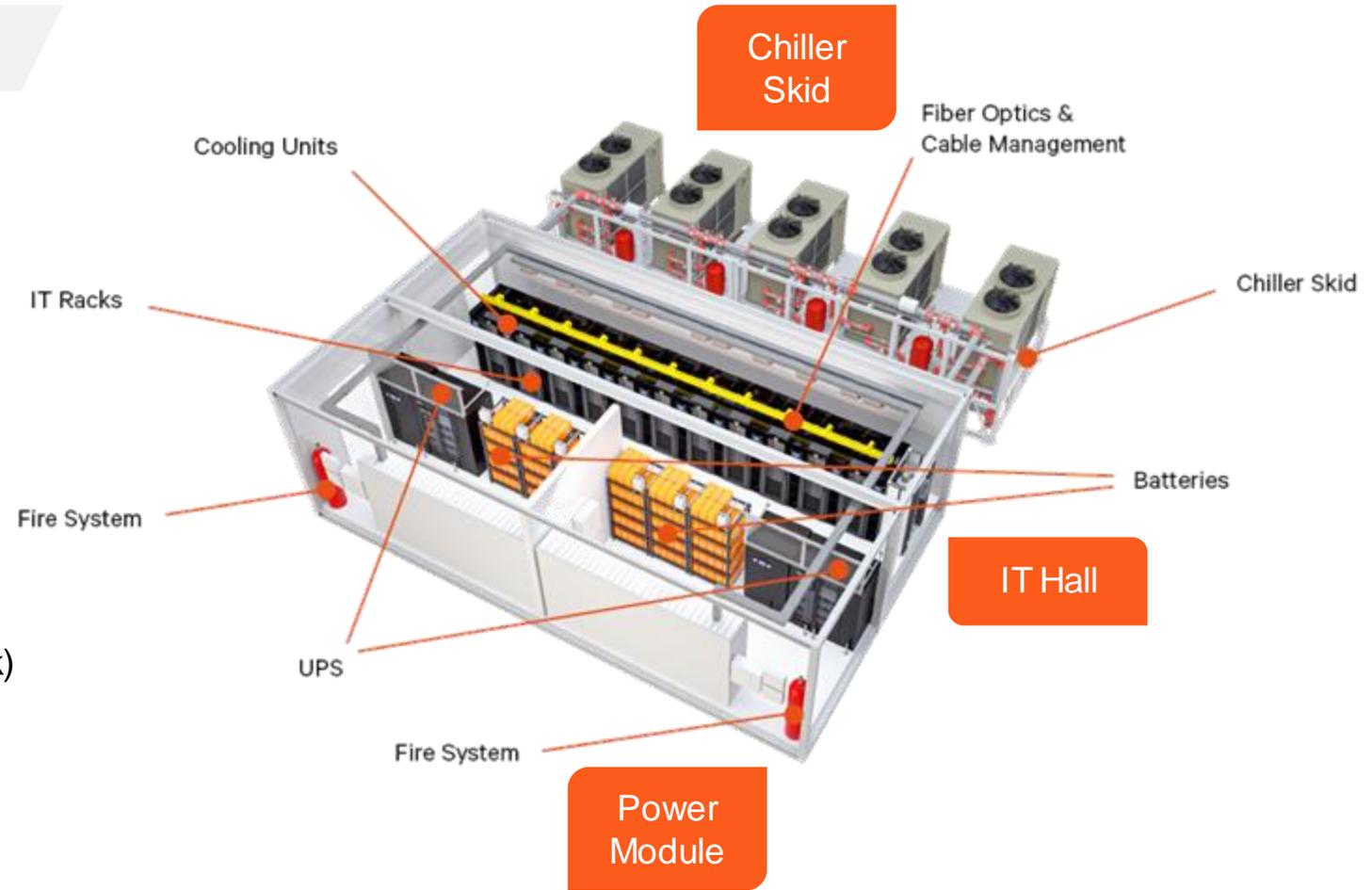
Equipment:

Power Module:

- 2N power module
- Main Switchboards with ATS functionality
- Vertiv™ Liebert™ UPS – monolithic or modular
- Batteries (VRLA or LIB option)

IT Hall:

- Vertiv™ IT Racks & PDUs
- Liebert® DCL Modular Rack Cooling, closed-loop cooling architecture (up to 35 kW/rack)
or
- Liebert® DCD rear-door heat exchangers (active, up to 50 kW/rack)
- Overhead infrastructure



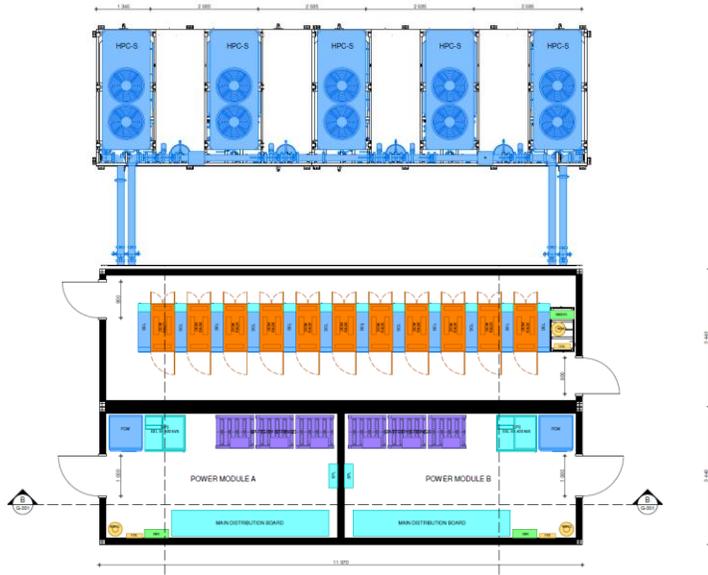
High Density Solutions / Up to 1MW or Higher



Vertiv™ SmartMod™ HDX DCL (385 kW)

Based on **Liebert® DCL** modular rack cooling solution featuring:

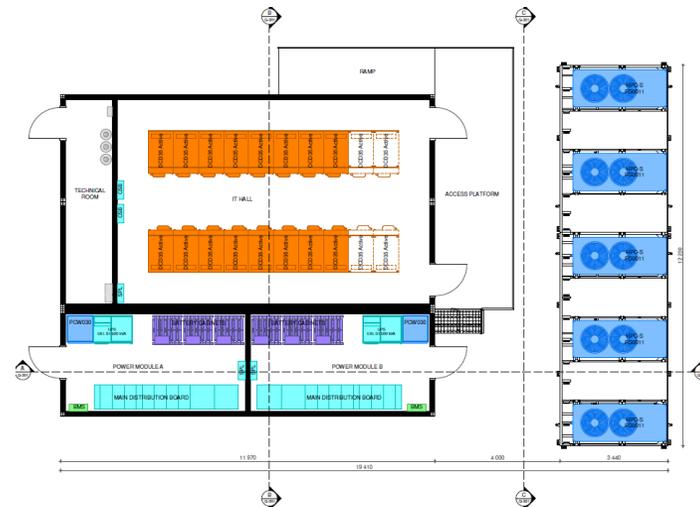
- **IT Module** with racks up to 11 x 35kW/rack
- **Power Module**
- **Cooling Skid**



Vertiv™ SmartMod™ HDX DCD (600 kW)

Based on **Liebert® DCD** rear-door heat exchanger solution featuring:

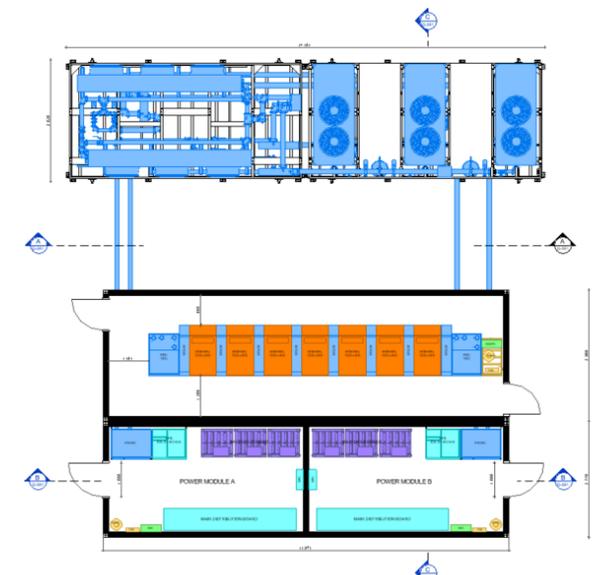
- **IT Module** with racks up to 20 x 50kW/rack
- **Power Module**
- **Cooling Skid**

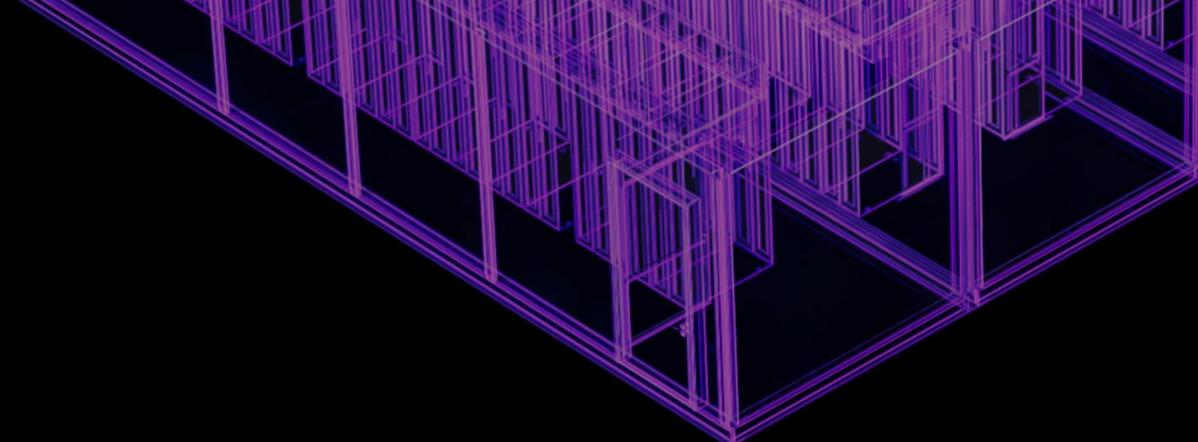


D2C Solution (560+ kW)

Based on Direct-to-Chip liquid cooling solution featuring:

- **IT module** with liquid cooled racks and cooling infrastructure (Liebert® XDU, DCD/DCL/CRV + piping) to support 80+ kW/rack
- **Power Module**
- **Cooling Skid**

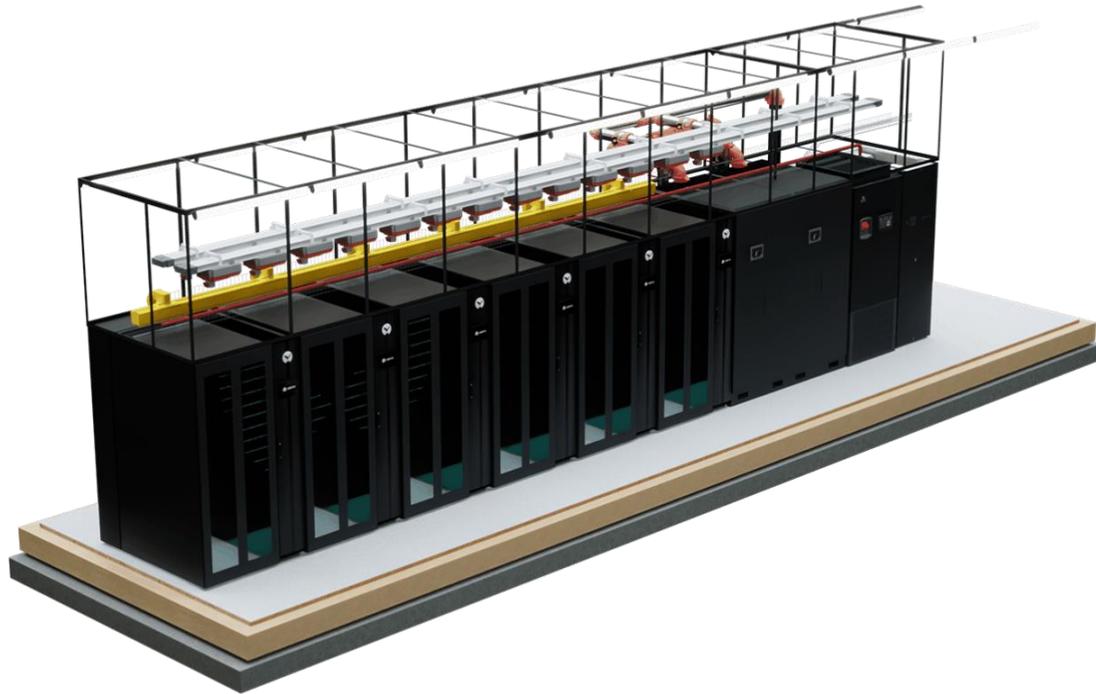




When Innovation Meets Sustainability

New! Vertiv™ TimberMod™





Objective

- Meet existing and upcoming building regulations (Paris Agreement, European Climate Law, Fit for 55)
- Support customer's sustainability objectives



Solution

- Mass timber and solid wood reduce CO₂ footprint
- Adoption of materials with favorable environmental product declaration (EPD)
- Patent-pending application



Result

- Significant carbon footprint reduction compared to standard construction industry
- Faster and more efficient modular construction
- Excellent mechanical properties
- Elegant design easily adaptable in the urban fabric



Value and Impact



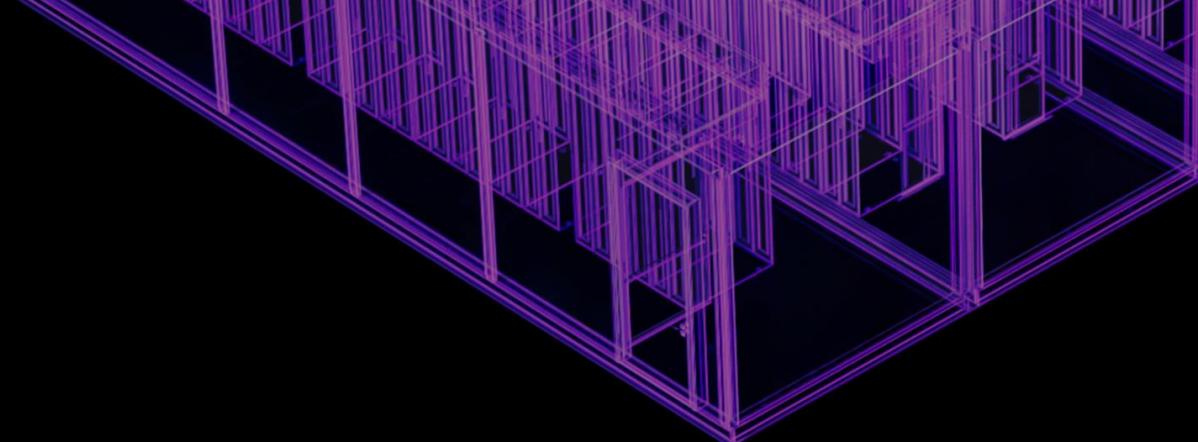
WALL SECTION



STRUCTURE

beam & column system;
mass timber or solid wood





Innovation Sparks a New Era...





VERTIV™

Agenda – November 22, 2023



08:00	Welcome Coffee and Registrations	
08:15	Expo Area & Networking: Vertiv Showroom and Digital Experience Corner	Lucijana Kasumovic, marketing director for integrated modular solutions, Vertiv
09:00	Keynote: 2024 Data Center Trends	Karsten Winther, president for Europe, Middle East and Africa, Vertiv
09:30	Keynote: Latest Trends, Innovation and Market Growth in PFM	Vladimir Galabov, research director, cloud and data center, Omdia
10:00	Keynote: Vertiv's Roadmap in PFM Solutions	Viktor Petik, VP for integrated modular solutions in EMEA, Vertiv
10:30	Coffee Break & Interviews	
11:00	Customer Panel - Challenges and Benefits of Prefab Solutions	Moderator: Kresimir Krpan, solutions architecture and presales engineering director EMEA, Vertiv Panelists: <ul style="list-style-type: none">• Gareth McElroy, director technical facilities, MEEZA• Mikael Svanfeldt, CTO, EcoDataCenter• Ela Pticek, design architect for integrated modular solutions, Vertiv• Tea Helman Jukić, cofounder, Arhitektonski studio Helman Jukić
12:00	Q&A and Closing Remarks	Karsten Winther, president for Europe, Middle East and Africa, Vertiv
12:30	Lunch & Interviews	
14:00	<i>Bus transfer to Vertiv's Integrated Modular Solutions facility</i>	
14:45	Facility Tour	
16:45	Coffee Break & Interviews	
17:00	<i>Bus transfer to Zagreb</i>	
18:00	Nikola Tesla Museum Exclusive Visit	
19:00	Celebratory Dinner	

Customer Panel

Moderator



Kresimir Krpan

*Senior Director, Solutions
Architecture and Presales
Engineering EMEA, Vertiv*

Panelist



Gareth McElroy

*Director of Technical
Facilities, MEEZA*

Panelist



Ela Pticek

*Architect in Design
Engineering for Integrated
Modular Solutions, Vertiv*

Panelist



Tea Helman Jukić

*Owner and Principal Architect,
Arhitektonski studio
Helman & Jukić*

Panelist



Mikael Svanfeldt

CTO, EcoDataCenter



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Customer Panel

Moderator



Kresimir Krpan

*Senior Director, Solutions
Architecture and Presales
Engineering EMEA, Vertiv*

Panelist



Gareth McElroy

*Director of Technical
Facilities, MEEZA*

Panelist



Ela Pticek

*Architect in Design
Engineering for Integrated
Modular Solutions, Vertiv*

Panelist



Tea Helman Jukić

*Owner and Principal Architect,
Arhitektonski studio
Helman & Jukić*

Panelist



Mikael Svanfeldt

CTO, EcoDataCenter

Panel Session Q&A

Q&A & Closing Remarks

